

# IAOC Report



Bob Hinden

IAOC Chair

Ray Pelletier

IAD

16 November 2011

# Presentation Outline



- Minutes
- Financial Update
  - 2012 Budget
- RFP News
- Meeting Planning Updates
- IT Development Progress
- Acknowledgements

# IAOC Minutes



- Current Status
  - 2011: 16 of 21 published
  - We were not able to produce minutes in a timely fashion
- Future minutes will be taken by ISOC staff
- Many thanks to volunteers
  - Karen O'Donoghue, Suresh Krishnan, Andrew Sullivan, Marshall Eubanks

# Quebec City Summary



- Good attendance
  - 8 less than expected
- Host and sponsors
  - RIM host
  - Comcast and CIRA sponsors
  - Bell Canada and Telus provided connectivity
- Net of \$372K for continuing operations
  - \$62K more than planned (a good thing)

# Quebec City Results



		Budget	Actual	
<b>Attendance</b>	Paid	1,060	1,049	(11)
	Day Pass Experiment	50	53	3
<b>TOTAL</b>		<b>1,110</b>	<b>1,102</b>	<b>(8)</b>
<b>Revenue</b>				
	Registration Fees	\$708	\$705	(\$3)
	Sponsorships	\$200	\$247	\$47
	Commissions	\$50	\$68	\$18
<b>SUB-TOTAL</b>		<b>\$958</b>	<b>\$1,020</b>	<b>\$62</b>
<b>Expenses</b>				
	Meeting Expenses	\$457	\$444	\$13
	Network & Connectivity	\$190	\$204	(\$14)
<b>SUB-TOTAL</b>		<b>\$647</b>	<b>\$648</b>	<b>(\$1)</b>
<b>NET</b>		<b>\$310</b>	<b>\$372</b>	<b>\$62</b>

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# Taipei Meeting Results (16 November 2011)



		Budget	Actual	
<b>Attendance</b>	Paid	1,075	892	
	Day Pass Experiment	60	28	
<b>TOTAL</b>		1,135	920	(215)
<b>Revenue</b>				
	Registration Fees	\$714	\$572	(\$142)
	Sponsorship	\$500	\$466	(\$34)
	Commissions	\$40	\$36	(\$4)

(Note: Dollars are in \$1,000)

# 2012 IASA Budget



- Revenue assumptions
  - No change in registration fees
  - Maintain current level of attendance
  - Host and sponsors for all meetings
    - Assumed 75% sponsorship for Paris
- Expense changes
  - Increases in RFC and Secretariat service contracts
  - Added IT Maintenance expense

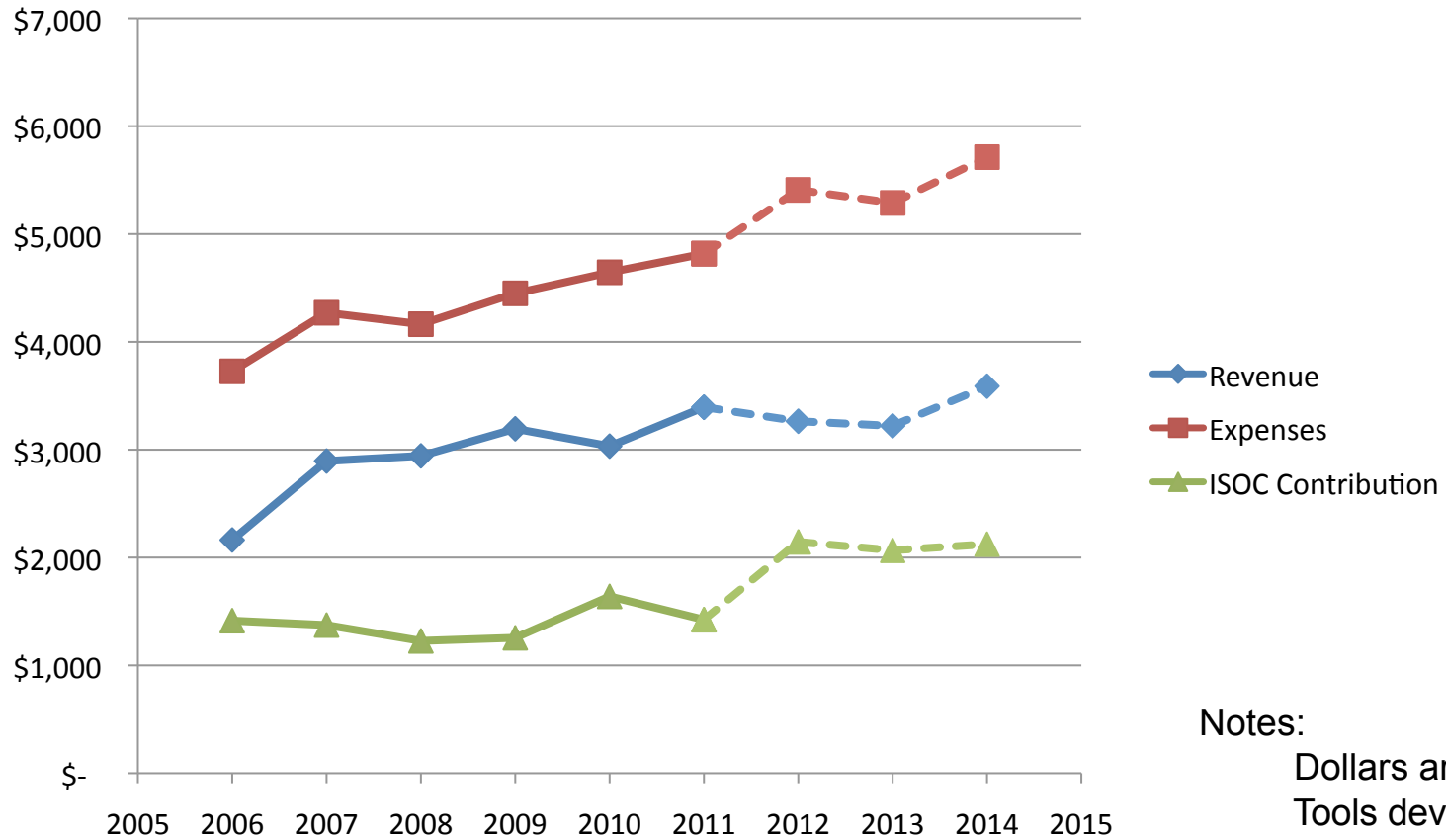
# 2011-2014 Financials



	<b>2011 Budget</b>	<b>2011 YEF</b>	<b>2012 Budget</b>	<b>2013 Advice</b>	<b>2014 Advice</b>
Revenue	\$3,317.	\$3,394.	\$3,264.	\$3,221.	\$3,589.
Expenses					
IETF Operations	\$5,003.	\$4,818.	\$5,408	\$5,287.	\$5,713.
Tools Development	\$429.	\$362.	\$215.	\$50.	\$75.
ISOC Contribution	\$2,115.	\$1,786.	\$2,360.	\$2,117.	\$2,199.

(Note: Dollars are in \$1,000)

# IASA Financial History



**Notes:**

Dollars are in \$1,000  
 Tools dev not included  
 2011 is YEF  
 2012 is Budget  
 2013+ is Advice

# RFP News



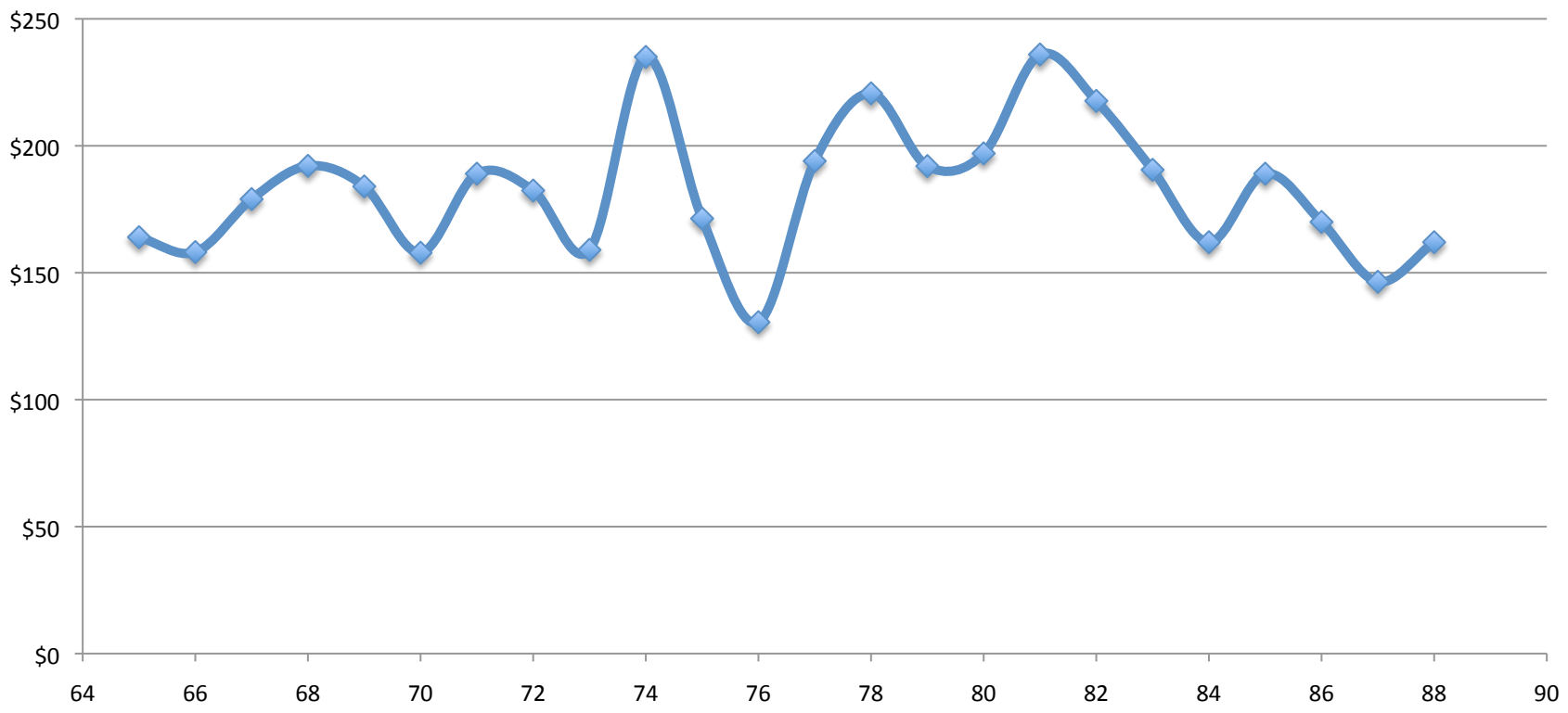
- Secretariat Services
  - New contract awarded to AMS on 8 Sept 2011
- RFC Series Editor (RSE)
  - RSOC announced search on 13 July 2011
- Independent Submission Editor (ISE)
  - 3 Year extension in Feb 2012, or new search (IAB decision)
- Other RFPs
  - Remote Participation Services specification awarded to Paul Hoffman 7 Nov 2011
  - IETF Meeting Agenda Scheduling Tool SOW in community review

# Status of 3-year advance meeting planning



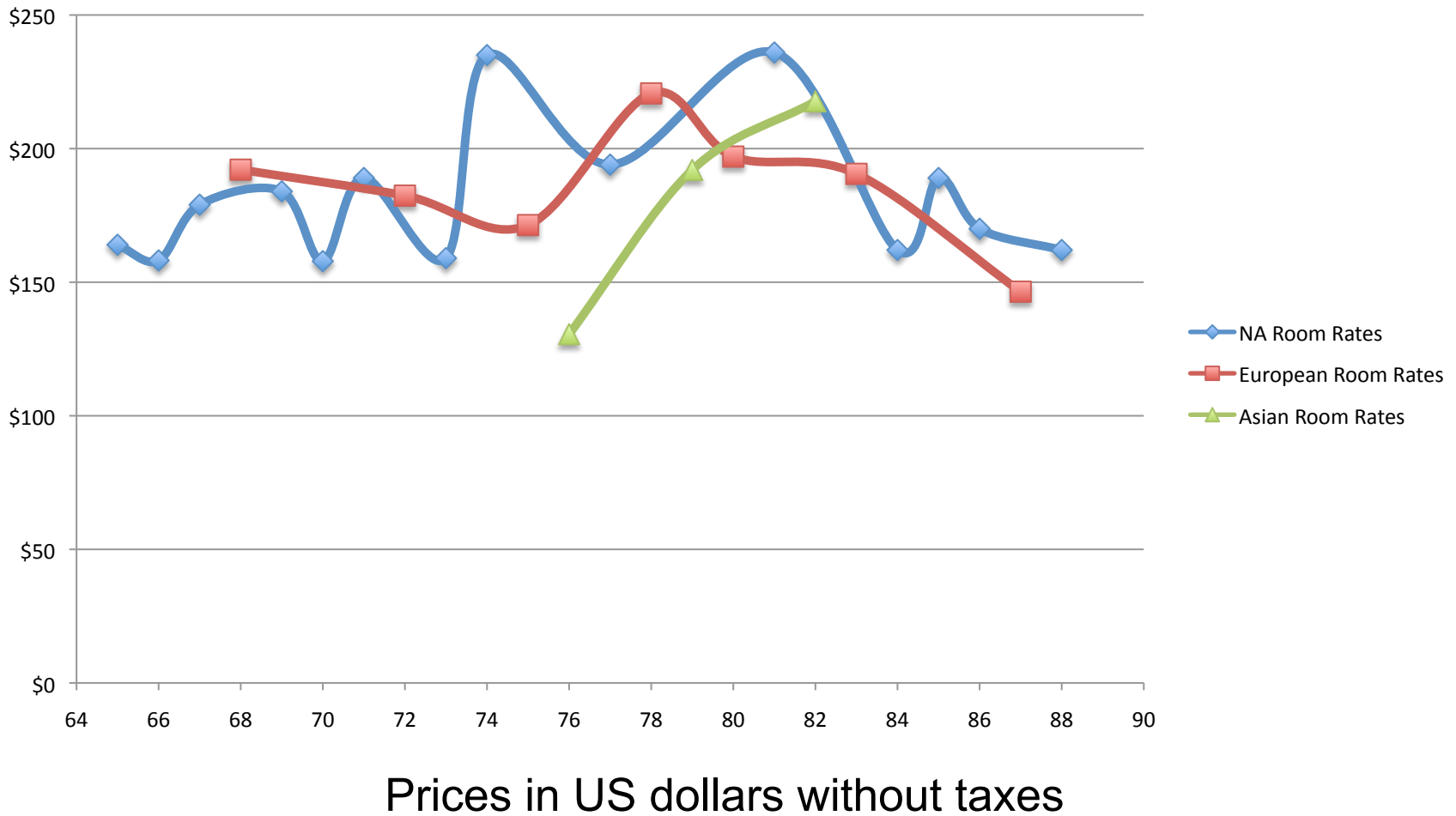
- Generally working well
  - Currently 8 of 9 venues are under contract or being negotiated through 2014
- Finding venues in Asia is challenging
  - Some countries require local support to meet IETF requirements
  - New venues are very expensive ( > \$300 / night)
  - IETF88 will be in Vancouver instead of Asia

# Hotel Room Pricing IETF65 – IETF88



Prices in US dollars without tax

# Room Pricing by Region



# IETF 87

# Berlin



IETF nn

Japan



# IETF83 - Paris



- Currently no host or major sponsor for Paris
- Shortfall of about \$400K for Meeting and NOC expenses
  - 2012 budget assumed 75% coverage
- IAOC will make decision before opening registration in mid-December to either:
  - Raise registration fees
  - Ask ISOC for additional support
  - Some combination of the two

# Future Meetings



- 2012
  - Paris, 25-30 March 2012, **Host needed**
  - Vancouver, 29 July - 3 August 2012, Google
  - Atlanta, 4-9 November 2012, North American Cable Industry
- 2013
  - Orlando, 10-15 March 2013, **Host needed**
  - Berlin, 28 July – 2 August 2013, **Host needed**
  - Vancouver, 3-8 November 2013, **Host needed**
- 2014
  - Europe, 2-7 March 2014, **Host needed**
  - North America, 20-25 July 2014, **Host needed**
  - Asia Pacific , 9-14 November 2014, **Host needed**

# Future Meetings(2)



- 2015
  - Americas, 22-27 March 2015, Host needed
  - Europe, 19-14 July 2015, Host needed
  - Asia, 1-6 November 2015, Host needed
- 2016
  - Location TBD, 27 March – 1 April, 2016, Host needed
  - Location TBD, 17-11 July 2016, Host needed
  - Location TBD, 13-18 November 2016, Host needed
- 2017
  - Location TBD, 26-31 March 2017, Host needed
  - Location TBD, 16-21 July 2017, Host needed
  - Location TBD, 12-17 November 2017, Host needed

# IETF Tools Progress



- Completed
  - DB Conversion WO # 2
  - DB Conversion WO # 3
  - DB Conversion WO # 4
  - IDST Development
  - IPR Management Tool
  - WG & Alt Streams Dev (Front End)
  - Materials Management Tool
  - Alternate Streams Specs Requirements
  - WG Charter Tool Specs
  - Draft Tracking Community Specs
  - Back End Specifications Requirements
  - DB Conversion WO #5
  - Meeting Session Management
  - Blue Sheet Generation Tool
  - XML2RFC Command Line Tool
- Development underway
  - DB Conversion WO #6
  - RFC Management
  - Telechat Interface
  - XML2RFC GUI Tools
  - ID Tracking Tool
  - WG Charter Tool
  - Charter Milestone Specs Dev
  - Back End Development
  - WG & Alt Streams
  - Agenda Scheduling Specs
- Planned / RFP
  - DB Conversion WO #7
  - Charter Milestone Management Dev
  - Tools Update for DB Conversion
  - Secretariat Tools update for DB conversion
  - WG ID Ver 00 Approval Tool
  - Agenda Scheduling Tool

# IAOC Report

## IETF81



Bob Hinden

IAOC Chair

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# Acknowledgements



- Secretariat
  - Amy, Cindy, Stephanie, Wanda, Marcia, Lisa, Alexa
- Independent Series Editor
  - Nevil
- Acting RSE
  - Olaf
- RFC Production Center
  - Sandy, Alice
- IANA
  - Michelle, Elise

# Acknowledgements: NOC



- IETF Volunteers
  - Bill Fenner, Bill Jensen, Bjoern Zeeb, Chris Elliott, Jim Martin, Lucy Lynch, Warren Kumari, Morgan Pirate Sackett, Joel Jaeggli, Karen O'Donoghue
- TWNIC
  - Mark Kao, Haway Liang
- Chunghwa Telecom Team
  - Chung-Yung Kang, River Wu, Huang-Cheng Huang, Wei-Chung Tseng, Js Wu, Sk Chan, Jack Wang, Andy Lu, Liche Chen, Atai

# Tools Dev Acknowledgements



Henrik – PM

Tools Development Volunteers

Code Sprint

AMS

IDIQ Contractors

IOLA

Yaco

Concentric Sky

Specification Developers

# Host & Welcome Reception Sponsor



# Sponsor Acknowledgements



**Connectivity Sponsor**



**Platinum Sponsor**



**Gold Sponsor**

# Sponsor Acknowledgements



工業技術研究院  
Industrial Technology  
Research Institute



**Microsoft**



麟瑞科技  
RING LINE CORPORATION

# Sponsor Acknowledgements





Thank You



(BACKUP)

# IETF81 Financial Details



I E T F<sup>®</sup>

2011 IETF Meetings				
Quebec City IETF 81 Financial Statement				
				10/5/11
Meeting Revenue	Actual	Budget	Variance	Notes
Registration Revenue	705,225	707,750	-2,525	1
Sponsorship Revenue (IETF)	30,000	30,000	0	
Meeting Space	0	0	0	
NOC Sponsorship, in-kind	190,000	140,000	50,000	2
Hotel Commission	68,000	50,000	18,000	
New Revenue	27,000	30,000	-3,000	
Miscellaneous	0	0	0	
<b>Total Revenue</b>	<b>1,020,225</b>	<b>957,750</b>	<b>62,475</b>	
Meeting Expenses	Actual	Budget	Variance	
Food & Beverage	203,049	208,875	5,826	
AV & Power	61,583	63,688	2,105	
Meeting Space	0	0	0	
NOC, in-kind	204,386	190,000	-14,386	
Allocated Secretariat/Temp Labor	111,869	113,000	1,131	
Travel, Meeting and Qual Visits	27,549	20,000	-7,549	
Miscellaneous	39,494	51,740	12,246	3
<b>Total Expenses</b>	<b>647,930</b>	<b>647,303</b>	<b>-627</b>	
<b>Funds Available for IETF Operations</b>	<b>372,295</b>	<b>310,447</b>	<b>61,848</b>	
<b>Notes</b>				
1	Paid attendance of 1,102 missed the budget target of 1,110 with 880 Early-Bird, 136 Late Fee, 33 Students, and 53 One Day Passes.			
2	RIM, the Host, Bell Canada and Telus provided the NOC and additional connectivity.			
3	Includes credit card fees, cancellation insurance, captioning, shipping, printing, etc.			

# 2011-2014 Detailed Budget



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IETF 2012 - 2014 Budget		2011 Budget	2011 YEF	2012 Budget	2013 Advice	2014 Advice
<b>Revenues</b>						
Registration Fees	\$ 2,132	\$ 2,173	\$ 2,152	\$ 2,101	\$ 2,119	
Meeting Sponsorship	480	450	310	290	590	
Network/NOC Host	465	465	556	555	605	
Hotel Commissions	140	183	145	150	150	
New Revenue	100	93	100	125	125	
Miscellaneous	-	30	0	-	-	
<b>Total Revenue</b>	<b>\$ 3,317</b>	<b>\$ 3,394</b>	<b>\$ 3,264</b>	<b>\$ 3,221</b>	<b>\$ 3,589</b>	
<b>IETF 2012 - 2014 Budget</b>						
<b>Expenses</b>						
RFC Services	\$ 887	642	900	\$ 933	\$ 933	
Secretariat Services	1,631	1665	1,775	1,788	1,788	
Secretariat Costs (Other)	-	0	0	-	-	
<b>Direct Meeting Costs</b>						
<b>Meeting Space Costs</b>						
<i>In Kind</i>	280	280	40	90	90	
<i>Cash</i>	110	111	310	200	500	
Meeting Space Costs	390	391	350	290	590	
<b>Network/NOC Costs</b>						
<i>In Kind</i>	150	150	125	75	125	
<i>Cash</i>	315	315	475	480	505	
Network/NOC Costs	465	465	600	555	630	
Meeting Operations (Secretariat)	780	810	912	828	828	
Other Meeting Costs	114	125	118	124	124	
<b>Subtotal Direct Meeting Costs</b>	<b>1,749</b>	<b>1,791</b>	<b>1,979</b>	<b>1,796</b>	<b>2,171</b>	
Transition Expenses	145	145	85	60	60	
Special Projects	60	60	50	50	50	
IT Maintenance	-	-	50	75	100	
Admin (IASA,IETF, IAB, IRTF, NomCom)	391	380	415	424	442	
IETF Trust	25	20	35	37	39	
ISOC G&A	115	115	120	125	130	
<b>Total Expenses</b>	<b>\$ 5,003</b>	<b>\$ 4,818</b>	<b>\$ 5,408</b>	<b>\$ 5,287</b>	<b>\$ 5,713</b>	
<b>ISOC Direct Contribution Excluding Development</b>	<b>\$ 1,686</b>	<b>\$ 1,424</b>	<b>\$ 2,145</b>	<b>\$ 2,067</b>	<b>\$ 2,124</b>	
<b>IT Tools Development</b>	<b>429</b>	<b>362</b>	<b>215</b>	<b>50</b>	<b>75</b>	
<b>ISOC Direct Contribution Including Development</b>	<b>\$ 2,115</b>	<b>\$ 1,786</b>	<b>\$ 2,360</b>	<b>\$ 2,117</b>	<b>\$ 2,199</b>	

# 2012-2014 Expenses



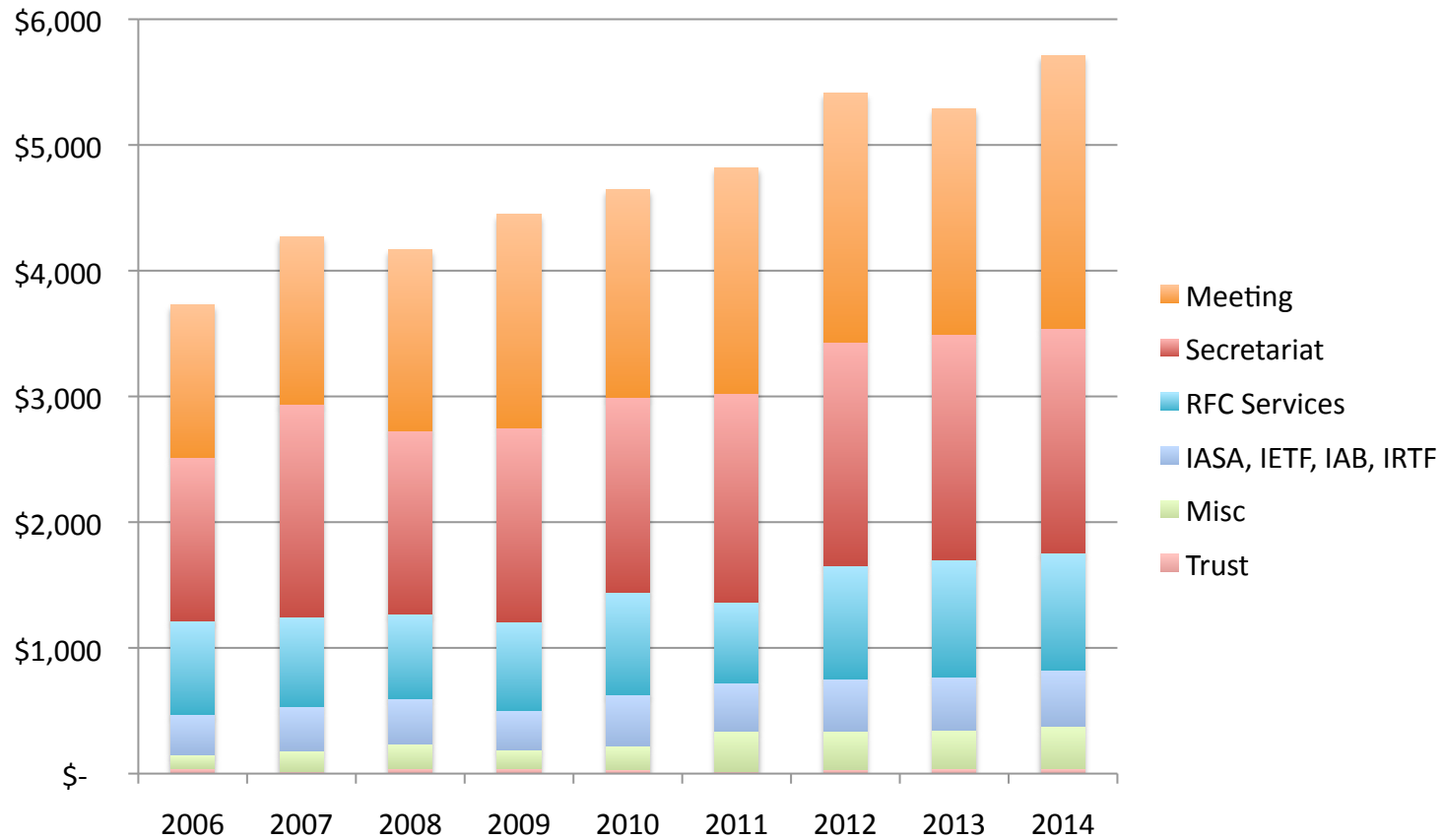
<b>IETF 2012 - 2014 Budget</b>			
<b>Expenses</b>	<b>2012 Budget</b>	<b>2013 Advice</b>	<b>2014 Advice</b>
RFC Services	900	\$ 933	\$ 933
Secretariat Services	1,775	1,788	1,788
Secretariat Costs (Other)	0	-	-
<b>Direct Meeting Costs</b>			
<b>Meeting Space Costs</b>			
<i>In Kind</i>	40	90	90
<i>Cash</i>	310	200	500
<b>Meeting Space Costs</b>	350	290	590
<b>Network/NOC Costs</b>			
<i>In Kind</i>	125	75	125
<i>Cash</i>	475	480	505
<b>Network/NOC Costs</b>	600	555	630
<b>Meeting Operations (Secretariat)</b>	912	828	828
<b>Other Meeting Costs</b>	118	124	124
<b>Subtotal Direct Meeting Costs</b>	<b>1,979</b>	<b>1,796</b>	<b>2,171</b>
Transition Expenses	85	60	60
Special Projects	50	50	50
IT Maintenance	50	75	100
Admin (IASA,IETF, IAB, IRTF, NomCom)	415	424	442
IETF Trust	35	37	39
ISOC G&A	120	125	130
<b>Total Expenses</b>	<b>\$ 5,408</b>	<b>\$ 5,287</b>	<b>\$ 5,713</b>

# 2012-2014 Revenue



<b>IETF 2012 - 2014 Budget</b>			
<b>Revenues</b>	<b>2012 Budget</b>	<b>2013 Advice</b>	<b>2014 Advice</b>
<b>Registration Fees</b>	<b>\$ 2,152</b>	<b>\$ 2,101</b>	<b>\$ 2,119</b>
<b>Meeting Sponsorship</b>	<b>310</b>	<b>290</b>	<b>590</b>
<b>Network/NOC Host</b>	<b>556</b>	<b>555</b>	<b>605</b>
<b>Hotel Commissions</b>	<b>145</b>	<b>150</b>	<b>150</b>
<b>New Revenue</b>	<b>100</b>	<b>125</b>	<b>125</b>
<b>Miscellaneous</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Total Revenue</b>	<b>\$ 3,264</b>	<b>\$ 3,221</b>	<b>\$ 3,589</b>

# IASA Expense History



(Note: Dollars are in \$1,000)