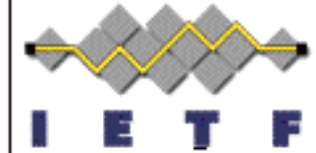# IT Transition: Lessons Learned

- DON'T change customer experience
- Don't CHANGE customer experience
- Don't change CUSTOMER EXPERIENCE
- Notification before action
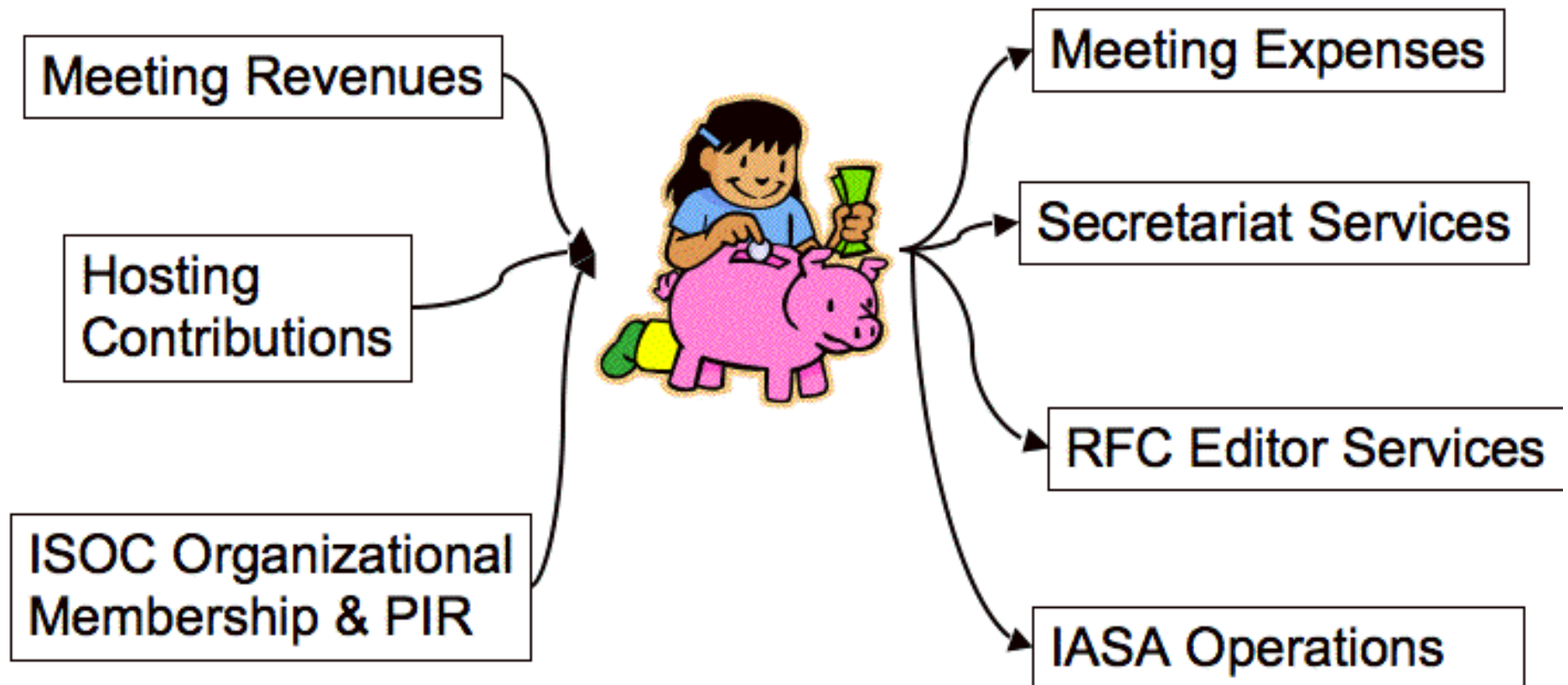- Fix problems quickly

Going Forward
Transparency
Documentation
Architecture

IASA Money Flows

Meeting Revenues

Hosting Contributions

ISOC Organizational Membership & PIR

Meeting Expenses

Secretariat Services

RFC Editor Services

IASA Operations

I E T F

IASA Money Flows

Meeting Revenues

56%

Hosting Contributions

12%

ISOC Organizational Membership & PIR

32%

Meeting Expenses

40%

Secretariat Services

30%

RFC Editor Services

17%

IASA Operations

13%
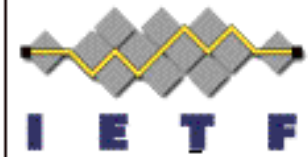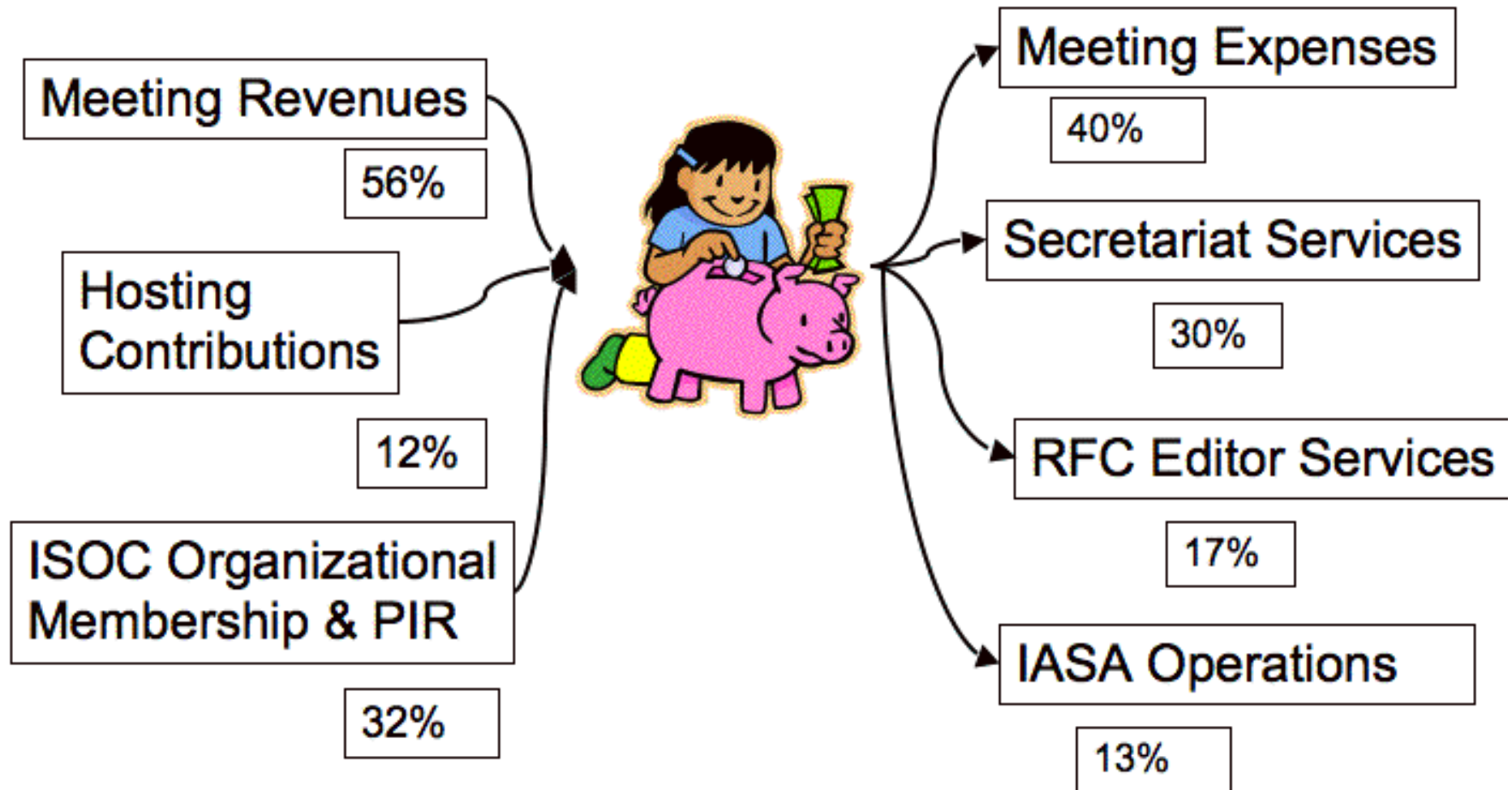
2007 Budget Results
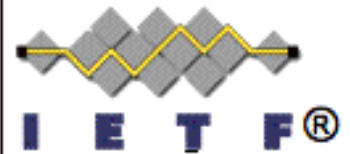
Budget:	**$4,127,607**
Actual:	**$4,280,109**

Revenues:	**$93,000 over Budget**
Expenses:	**$153,000 over Budget**
Net:	**$60,000 shortfall**

2007 Budget Results

Revenue:

- Reg Fees   **$120k** shortfall
- Sponsorships: $170k

Expenses:

- Transition, Travel

http://iaoc.ietf.org/budget.html

Finances
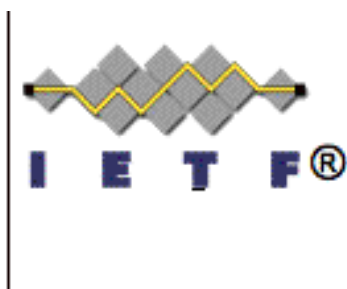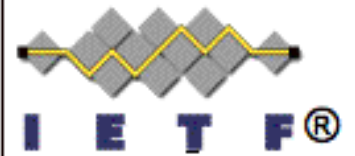
- IAOC Funding Model Subcommitee
- ISOC New Revenue Design Team
- IAOC Call Tech Subcommittee

Internet Society: IETF Fellowship

I E T F ®

- Dessalegn Mequanint Yehuala (Ethiopia)
- Vincent Ngundi (Kenya)
- Mohibul Hasib Mahmud (Bangladesh)
- Mudievedu Shroff Rajesh (India)
- Max Larson Henry (Haiti)
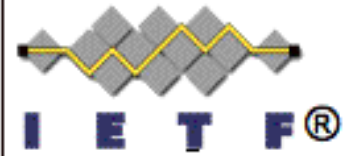- Asim Zaheer (Pakistan)
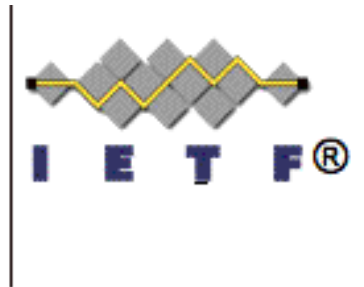
Secretariat: AMS

- Co-Founders & Principals
  - **Kirsten Macci**
  - **Lisa Winkler**
  - **Karen Moreland**
- Executive Director: **Alexa Morris**
- Meeting Planner: **Marcia Beaulieu**
- IT Director: **Glen Barney**
- Program Manager: **Amy Vezza**
- Program Manager: **Cindy Morgan**

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Secretariat: AMS

Thank You Comcast!

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