

IETF Meetings 2014						
London Toronto Honolulu						
Meeting Revenue	London	Toronto	Honolulu	Total Actual	Budget	Variance
Registration	\$ 832,875	\$ 756,760	\$ 686,505	\$ 2,277,565	\$ 2,195,000	\$ 82,565
Sponsorships	\$ 330,000	\$ 330,000	\$ 330,000	\$ 990,000	\$ 930,000	\$ 60,000
Event Sponsorships	\$ 30,000	\$ 75,500	\$ 93,000	\$ 198,500	\$ 175,000	\$ 23,500
Bits-N-Bites	\$ -	\$ 77,500	\$ -	\$ 77,500	\$ 225,000	\$ (147,500)
Hotel Commissions	\$ 103,581	\$ 57,000	\$ 70,706	\$ 231,287	\$ 170,000	\$ 61,287
Miscellaneous	\$ 26,051	\$ 104,930	\$ 74,906	\$ 205,887	\$ 89,174	\$ 116,713
TOTAL INCOME	\$ 1,322,507	\$ 1,401,690	\$ 1,255,117	\$ 3,980,739	\$ 3,784,174	\$ 196,565
Meeting Expenses	London	Toronto	Honolulu	Total Actual	Budget	Variance
Food & Beverage	\$ 169,503	\$ 243,802	\$ 274,592	\$ 687,897	\$ 730,449	\$ 42,552
Network & Connectivity Costs	\$ 229,278	\$ 165,898	\$ 185,191	\$ 580,367	\$ 560,000	\$ (20,367)
Meeting Space	\$ 120,077	\$ -	\$ -	\$ 120,077	\$ 140,000	\$ 19,923
Meeting Labor	\$ 112,110	\$ 111,726	\$ 111,259	\$ 335,095	\$ 336,500	\$ 1,405
Audio Visual & Power	\$ 46,959	\$ 52,759	\$ 55,151	\$ 154,869	\$ 122,651	\$ (32,218)
Miscellaneous	\$ 81,641	\$ 65,549	\$ 63,756	\$ 210,946	\$ 260,801	\$ 49,855
Total Meeting Expenses	\$ 759,568	\$ 639,734	\$ 689,949	\$ 2,089,251	\$ 2,150,401	\$ 61,150
Funds Available for IETF Operations	\$ 562,939	\$ 761,956	\$ 565,168	\$ 1,891,488	\$ 1,633,773	\$ 257,715