Internet Society **IETF Statement of Activity** For the Month Ending April 30, 2015

Income	A!!		VTD A street		V	VTD Decident		VTD Variance		mual Dude of	Notes
Income		April	Y	TD Actual	Y	TD Budget	YII	D Variance	An	nual Budget	Notes
IETF Registrations	\$	_	\$	814,050	\$	764,000	\$	50,050	\$	2,342,500	1
Meeting Sponsorships	*	_	•	330,000	•	330,000	*	-	*	906,000	2
InKind Sponsorships		7,084		131,829		81,670		50,159		410,000	3
Hotel Commissions		- ,00		57,347		40,000		17,347		110,000	4
Bits-N-Bites		_		55,000		75,000		(20,000)		150.000	5
Event Revenue		_		30,000		50,000		(20,000)		150,000	6
Miscellaneous Revenue		659		49,406		-		49,406		100,000	7
Total Income	\$	7,743	\$	1,467,632	\$	1,340,670	\$	126,962	\$	4,068,500	
Total income	Ψ	7,740	Ψ	1,407,002	Ψ	1,040,070	Ψ	120,302	Ψ	4,000,000	
Expenses		April	Y.	TD Actual	YTD Budget		ΥT	D Variance	Variance Annual Bu		
Meeting Expenses						_					
Variable Managed Meeting Costs		24,708		363,877		329,379		(34,498)		960,000	8
IETF Secretariat (AMS)		20,622		154,666		154,666				463,998	9
Meeting Space		-		-		-		-		377,000	10
NOC Expenses		_		177,221		190,000		12,779		619,000	11
Other Meeting Expenses		2,520		84,580		84,334		(246)		253,000	12
Total Meeting Expenses	\$	47,850	\$	780,344	\$	758,379	\$	(21,965)	\$	2,672,998	
Operating Expenses	•	70.004	•	040.050	•			40.700	•	000 000	40
RFC Editor	\$	78,901	\$	318,959	\$	329,667		10,708	\$	989,000	13
IETF Secretariat (AMS)		134,778		466,934		466,934		-		1,400,802	14
IASA Support (incl. IAD expenses & salary)		30,133		112,571		131,176		18,605		381,531	15
IETF Support		-		10,234		8,334		(1,900)		31,500	16
IAB Support		-		6,783		9,167		2,384		34,000	17
IRTF Support		-		4,699		3,333		(1,366)		10,000	18
Administrative InKind		2,917		11,668		11,667		(1)		35,000	19
Independent Submissions Editor		-		3,135		6,667		3,532		20,000	20
Special Projects		-		-		-		-		25,000	21
NomCom Support		-		-		2,667		2,667		8,000	22
IETF Trust Expenses		1,500		6,236		11,242		5,006		33,725	23
Transition Expenses		-		-		-		-		25,000	24
IT Maintenance		14,905		48,753		41,667		(7,086)		125,000	25
G&A/Governance (Indirect)		18,333		73,332		73,333		1		220,000	26
Total Operating Expenses		281,467		1,063,304		1,095,854		32,550		3,338,558	
Total Expenses		329,317		1,843,648		1,854,233		10,585		6,011,556	
Internet Society		April		TD Actual		TD Budget		D Variance		nual Budget	
ISOC Direct Contribution	\$	(321,574)	\$	(376,016)	\$	(513,563)	\$	137,547	\$	(1,943,056)	
Capital Development		-		48,300		32,300		(16,000)		215,000	28
ISOC Contribution plus Capital Development	\$	(321,574)	\$	(424,316)	\$	(545,863)	\$	121,547	\$	(2,158,056)	29

Notes

- IETF Registrations.
- 2. Meeting Sponsorships: Host sponsorship fee.
- 3. InKind Sponsorships: Includes the value of services and goods associated with the meetings, plus contributions of WebEx and tools support
- 4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees.
- 5. Bits-N-Bites: Includes the revenue received from event sponsors.
- 6. Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.
 7. Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.
- 8. Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.
- 9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
- 10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
- 11. NOC Expenses: Contractor services for the NOC and remote participation services, including travel and shipping expenses.
- 12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
- 13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
- 14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
- 15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
- 16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
- IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
- 18. IRTF Support: IRTF meeting expenses.
- 19. Administrative InKind: Value of WebEx contribution for IETF use.

- 20. Independent Submissions Editor: ISE travel and meeting expenses.
- 21. Special Projects: IAOC discretionary funds for special projects, studies, or other.22. NomCom Support: NomCom meeting expenses.
- 23. IETF Trust Expenses: Expenses include legal, insurance and storage.
- 24. Transition Expenses: Expenses associated with a transition from one contractor to another.
- 25. IT Maintenance: Tools maintenance.
- 27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M.
- 28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K. 29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.