

**Internet Society**  
**IETF Statement of Activity**  
**For the Month Ending December 31, 2015**

<b>Income</b>	<b>December</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>
IETF Registrations	\$ -	\$ 2,541,361	\$ 2,342,500	\$ 198,861	\$ 2,342,500
Meeting Sponsorships	-	866,155	906,000	(39,845)	906,000
InKind Sponsorships	7,076	470,161	410,000	60,161	410,000
Hotel Commissions	(8,722)	137,649	110,000	27,649	110,000
Bits-N-Bites	-	178,376	150,000	28,376	150,000
Event Revenue	-	66,084	150,000	(83,916)	150,000
Miscellaneous Revenue	1,194	107,897	-	107,897	-
<b>Total Income</b>	<b>\$ (452)</b>	<b>\$ 4,367,683</b>	<b>\$ 4,068,500</b>	<b>\$ 299,183</b>	<b>\$ 4,068,500</b>
<b>Expenses</b>	<b>December</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>
<b>Meeting Expenses</b>					
Variable Managed Meeting Costs	56,252	904,081	960,000	55,919	960,000
IETF Secretariat (AMS)	20,632	464,000	464,000	-	464,000
Meeting Space	-	360,914	377,000	16,086	377,000
NOC Expenses	10,865	615,270	619,000	3,730	619,000
Other Meeting Expenses	12,091	299,728	253,000	(46,728)	253,000
<b>Total Meeting Expenses</b>	<b>\$ 99,840</b>	<b>\$ 2,643,993</b>	<b>\$ 2,673,000</b>	<b>\$ 29,007</b>	<b>\$ 2,673,000</b>
<b>Operating Expenses</b>					
RFC Editor	\$ 87,060	\$ 984,434	\$ 989,000	4,566	\$ 989,000
IETF Secretariat (AMS)	134,696	1,400,800	1,400,800	-	1,400,800
IASA Support (incl. IAD expenses & salary)	59,406	368,820	381,975	13,155	381,531
IETF Support	538	32,119	31,500	(619)	31,500
IAB Support	-	23,386	34,000	10,614	34,000
IRTF Support	-	12,009	10,000	(2,009)	10,000
Administrative InKind	2,913	35,000	35,000	-	35,000
Independent Submissions Editor	-	12,709	20,000	7,291	20,000
Special Projects	-	-	25,000	25,000	25,000
NomCom Support	-	3,229	8,000	4,771	8,000
IETF Trust Expenses	3,297	34,119	33,725	(394)	33,725
Transition Expenses	-	-	25,000	25,000	25,000
IT Maintenance	12,368	133,805	125,000	(8,805)	125,000
G&A/Governance (Indirect)	18,337	220,000	220,000	-	220,000
<b>Total Operating Expenses</b>	<b>318,615</b>	<b>3,260,430</b>	<b>3,339,000</b>	<b>78,570</b>	<b>3,338,556</b>
<b>Total Expenses</b>	<b>418,455</b>	<b>5,904,423</b>	<b>6,012,000</b>	<b>107,577</b>	<b>6,011,556</b>
<b>Internet Society</b>	<b>December</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>
<b>ISOC Direct Contribution</b>	<b>\$ (418,907)</b>	<b>\$ (1,536,740)</b>	<b>\$ (1,943,500)</b>	<b>\$ 406,760</b>	<b>\$ (1,943,056)</b>
<b>Capital Development</b>	<b>30,000</b>	<b>167,200</b>	<b>215,000</b>	<b>47,800</b>	<b>215,000</b>
<b>ISOC Contribution plus Capital Development</b>	<b>\$ (448,907)</b>	<b>\$ (1,703,940)</b>	<b>\$ (2,158,500)</b>	<b>\$ 454,560</b>	<b>\$ (2,158,056)</b>

## Notes

- 1 a IETF Registrations - Early, Late, Student & Day  
b Nearly \$200,000 increase in registration revenues attributable to increase in the registration fees as well as increase in attendance at all three meetings, Dallas +65, Prague +100, Yokohama +126
- 2 a Meeting Sponsorships: Host sponsorship contribution  
b Funding from Hosts fell below forecast by almost \$40,000.
- 3 a InKind Sponsorships: Includes the value of services and goods associated with the meetings, plus contributions of WebEx and tools support services  
b Inkind sponsorship were higher in Dallas and Yokohama than expected.
- 4 a Hotel Commissions: IETF receives a commission from IETF guest rooms reserved by meeting attendees.  
b Hotel commissions were higher in Dallas and Yokohama than expected.
- 5 a Bits-N-Bites: Includes the revenue received from event sponsors.  
b Revenues were higher than expected as a Prague Bits-N-Bites was added after the budget was set.
- 6 a Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.  
b Sponsorships targets for Welcome Receptions and others fell short by \$84,000.
- 7 a Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.  
b A combination of revenues and the value of inkind contributions led to \$108,000 in miscellaneous revenues.
- 8 a Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.  
b Despite a significant increase in pair attendance expenses were under the budget by \$56,000.
- 9 a IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.  
b Met budget expectations.
- 10 a Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.  
b Space costs were under budget by \$16,000 due to currency fluctuation in the Czech Republic.
- 11 a NOC Expenses: Contractor services for the NOC and remote participation services, including in-kind circuit contributions, travel and shipping expenses.
- 12 a Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.  
b Credit card fees were higher than forecast due to increased attendance of nearly 300 for the year as well as increased travel costs for site visits and meeting preparation trips.
- 13 a RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
- 14 a IETF Secretariat: AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
- 15 a IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
- 16 a IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
- 17 a IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
- 18 a IRTF Support: IRTF meeting expenses.
- 19 a Administrative InKind: Value of Cisco WebEx contribution for IETF use.
- 20 a Independent Submissions Editor: ISE travel and meeting expenses.  
b Expenses were lower than expected.
- 21 a Special Projects: IAOC discretionary funds for special projects, studies, or other.  
b Funds were unused.
- 22 a NomCom Support: NomCom meeting expenses.
- 23 a IETF Trust expense: Legal, insurance, miscellaneous.
- 24 a Transition expense: expenses involved with a transfer of a contract from one vendor to another.  
b Funds were unused.
- 25 a IT Maintenance: Tools maintenance, includes in-kind and contracted support.  
b Costs exceeded forecast by nearly \$9,000 due to the amount of work needed in 2015.
- 26 a G&A/Governance (Indirect): Cost of Internet Society support costs, e.g., accounting, sponsorship capture, administration.
- 27 a ISOC Direct Contribution: Internet Society financial contribution to the IETF for the fiscal year.  
b Direct contribution decreased 21% due to higher attendance and lower expenses.
- 28 a Capital Investment: Investment by Internet Society in IETF and RFC Editor software development.  
b Expenditures were below expectation. Tools development work to implement new RFC Formats will be completed in 2016.
- 29 a ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.