Internet Society IETF Statement of Activity For the Month Ending February 28, 2015

Income		February		YTD Actual		YTD Budget		YTD Variance		Annual Budget	
IETF Registrations	\$	_	\$	_	\$	_	\$	_	\$	2,342,500	1
Meeting Sponsorships	•	_	•	_	•	_	•	_	•	906,000	2
InKind Sponsorships		7,084		14,168		14,168		_		410,000	3
Hotel Commissions		-		-		-		_		110,000	4
Bits-N-Bites		_		_		_		_		150,000	5
Event Revenue		_		_		_		_		150,000	6
Miscellaneous Revenue		_		4,701		_		4,701		-	7
Total Income	\$	7,084	\$	18,869	\$	14,168	\$	4,701	\$	4,068,500	•
Expenses	F	ebruary	Y'	TD Actual	ΥT	D Budget	YTI	D Variance	An	nual Budget	
Meeting Expenses											
Variable Managed Meeting Costs		3,412		3,412		-		(3,412)		960,000	8
IETF Secretariat (AMS)		20,622		41,244		41,244		-		463,998	9
Meeting Space		-		-		-		-		377,000	10
NOC Expenses		-		-		-		-		619,000	11
Other Meeting Expenses		358		4,493		-		(4,493)		253,000	12
Total Meeting Expenses	\$	24,392	\$	49,149	\$	41,244	\$	(7,905)	\$	2,672,998	
Operating Expenses											
RFC Editor	\$	78,450	\$	156,939	\$	159,834		2,895	\$	989,000	13
IETF Secretariat (AMS)		134,778		269,556		269,556		· <u>-</u>		1,400,802	14
IASA Support (incl. IAD expenses & salary)		23,556		46,540		60,005		13,465		381,531	15
IETF Support		-		-		-		· <u>-</u>		31,500	16
IAB Support		-		-		-		_		34,000	17
IRTF Support		-		-		-		_		10,000	18
Administrative InKind		2,917		5,834		5,833		(1)		35,000	19
Independent Submissions Editor		-		-		-		-		20,000	20
Special Projects		_		_		_		_		25,000	21
NomCom Support		_		_		_		_		8,000	22
IETF Trust Expenses		1,500		3,000		5,621		2,621		33,725	23
Transition Expenses		-		-		-		-		25,000	24
IT Maintenance		20,205		25,332		20,833		(4,499)		125,000	25
G&A/Governance (Indirect)		18,333		36,666		36,666		-		220,000	26
Total Operating Expenses		279,739		543,867		558,348		14,481		3,338,558	
Total Expenses		304,131		593,016		599,592		6,576		6,011,556	
•	_	•		•	, -	•		•	_	· · ·	
Internet Society		ebruary		TD Actual		D Budget		D Variance		nual Budget	07
ISOC Direct Contribution	\$	(297,047)	\$	(574,147)	\$	(585,424)	\$	11,277	\$	(1,943,056)	
Capital Development		- _		32,300		32,300				215,000	28
ISOC Contribution plus Capital Development	\$	(297,047)	\$	(606,447)	\$	(617,724)	\$	11,277	\$	(2,158,056)	29

Notes

- 1. IETF Registrations
- 2. Meeting Sponsorships: Host sponsorship fee.
- 3. InKind Sponsorships: Includes the value of services and goods associated with the meetings, plus contributions of WebEx and tools support services
- 4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees.
- 5. Bits-N-Bites: Includes the revenue received from event sponsors.
- 6. Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.
- 7. Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.
- Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.
- 9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
- 10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
- 11. NOC Expenses: Contractor services for the NOC and remote participation services, including travel and shipping expenses.
- 12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
- 13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
- 14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
- 15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
- 16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
- 17. IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
- 18. IRTF Support: IRTF meeting expenses.
- 19. Administrative InKind: Value of WebEx contribution for IETF use.

- 20. Independent Submissions Editor: ISE travel and meeting expenses.
- 21. Special Projects: IAOC discretionary funds for special projects, studies, or other.22. NomCom Support: NomCom meeting expenses.
- 23. IETF Trust Expenses: Expenses include legal, insurance and storage.
- 24. Transition Expenses: Expenses associated with a transition from one contractor to another.
- 25. IT Maintenance: Tools maintenance.
- 27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M.
- 28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K. 29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.