

Internet Society
IETF Statement of Activity
For the Month Ending February 28, 2017

Notes		February Actuals	YTD Actual	YTD Budget	YTD Variance	Annual Budget
	Revenue					
1	Registration Fees	\$ -	\$ -	\$ -	\$ -	\$ 2,499,000
2	Meeting Sponsorships	-	-	-	-	990,000
3	InKind Sponsorships	8,913	17,834	17,834	-	281,000
4	Event Sponsorships	-	-	-	-	530,000
5	Bits-N-Bites	-	-	-	-	150,000
6	Hackathon	-	-	-	-	120,000
7	Hotel Commissions	-	-	-	-	180,000
8	Miscellaneous Revenue	-	-	-	-	119,075
	Total Revenue	\$ 8,913	\$ 17,834	\$ 17,834	\$ -	\$ 4,869,075
	Expenses					
	Meeting Expenses					
9	Variable Managed Meeting Costs	-	-	-	-	1,275,488
10	IETF Secretariat (AMS)	21,664	43,328	43,328	-	486,521
11	Meeting Space	-	-	-	-	284,000
	NOC Expenses	-	-	-	-	-
12	InKind (Circuits)	-	-	-	-	55,000
13	Contract Costs	-	-	-	-	485,000
14	RPS Services	-	-	4,920	4,920	142,000
15	VAT Recovery Expense	-	-	-	-	12,000
	Other Meeting Expenses	-	-	-	-	-
16	InKind	-	-	-	-	100,000
17	Miscellaneous	33	159	8,750	8,591	209,470
	Total Meeting Expenses	21,697	43,487	56,998	13,511	3,049,479
	Operating Expenses					
	RFC Services					
18	RFC Production Center	\$ 79,883	\$ 159,766	\$ 171,266	\$ 11,500	1,027,601
19	RFC Series Editor	10,000	20,275	20,000	(275)	155,000
20	IETF Secretariat (AMS)	121,874	243,748	240,828	(2,920)	1,459,564
	Administration					
21	IASA Support (incl. IAD expenses & salary)	23,349	48,189	56,752	8,563	418,000
22	IETF Support	-	-	-	-	42,500
23	IAB Support	-	-	-	-	32,500
24	IRTF Support	-	-	-	-	10,000
25	Administrative InKind	2,917	5,834	5,834	-	35,000
26	Independent Submissions Editor	-	-	-	-	15,000
27	NomCom Support	-	-	-	-	8,000
28	Special Projects	-	-	-	-	50,000
29	Transition Expenses	-	-	-	-	25,000
	Tools Maintenance					
30	InKind	6,000	12,000	12,000	-	72,000
31	Contracts	-	2,160	23,334	21,174	140,000
	ISOC Support Services					
32	Accounting & Administrative Support	11,166	22,332	22,332	-	134,000
33	Sponsorship Support	14,000	28,000	28,000	-	168,000
34	Communications Support	12,667	25,334	37,834	12,500	227,000
	Total Operating Expenses	281,856	567,638	618,180	50,542	4,019,165
	Total Expenses	\$ 303,553	\$ 611,125	\$ 675,178	\$ 64,053	\$ 7,068,644
	ISOC Contributions & Capital Investment					
35	ISOC Direct Contribution w/o Capital Investment	\$ (294,640)	\$ (593,291)	\$ (657,344)	\$ 64,053	\$ (2,199,569)
36	Capital Investment	31,025	31,025	-	(31,025)	135,000
37	ISOC Direct Contribution with Capital Investment	\$ (325,665)	\$ (624,316)	\$ (657,344)	\$ 33,028	\$ (2,334,569)

**IETF Statement Footnotes ("a" = description of category;
"b" = commentary on Year-to-Date Variance)**

- 1 a Registration fees: Early, Late, Student & Day
- b No Variance
- 2 a Meeting Sponsorships: Host sponsorship contribution
- b No Variance
- 3 a InKind Sponsorships: The value of donated services and goods associated with the meetings, plus contributions of WebEx and tools support services
- b No Variance
- 4 a Event Sponsorships Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.
- b No Variance
- 5 a Bits-N-Bites: Includes the revenue received from event sponsors.
- b No Variance
- 6 a Hackathon: Sponsor revenue
- b No Variance
- 7 a Hotel Commissions: IETF receives a commission from IETF guest rooms reserved by meeting attendees.
- b No variance
- 8 a Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.
- b No Variance
- 9 a Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.
- b No Variance
- 10 a IETF Secretariat Labor (AMS): AMS labor costs associated with IETF meetings.
- b No Variance
- 11 a Meeting Space: Charges for meeting rooms (not charged separately in North America).
- b No Variance
- 12 a NOC Expenses: InKind (Circuits)
- b No Variance
- 13 a NOC Expenses: Contract Costs (Contractor services for the NOC)
- b No Variance
- 14 a NOC Expenses: RPS Services
- b Variance due to timing of expenses
- 15 a VAT Recovery Expense: The cost to recover VAT taxes on meeting expenses.
- b No Variance
- 16 a Other Meeting Expenses: InKind
- b No Variance
- 17 a Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
- b Variance due to timing of expenses
- 18 a RFC Production Center
- b Variance due to timing of expenses
- 19 a RFC Series Editor
- b No significant variance
- 20 a IETF Secretariat: AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
- b No significant variance
- 21 a IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
- b Variance due to timing of expenses
- 22 a IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
- b No Variance
- 23 a IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
- b No Variance
- 24 a IRTF Support: IRTF meeting expenses.
- b No Variance
- 25 a Administrative InKind: Value of Cisco WebEx contribution for IETF use.
- b No Variance
- 26 a Independent Submissions Editor: ISE travel and meeting expenses.
- b No significant variance
- 27 a NomCom Support: NomCom meeting expenses.
- b No Variance
- 28 a Special Projects: IAOC discretionary funds for special projects, studies, or other.
- b No Variance
- 29 a Transition Expense
- b No Variance
- 30 a Tools Maintenance: InKind
- b No Variance
- 31 a Tools Maintenance: Contracted Support (tools maintenance and upgrades)
- b Variance due to timing of expenses
- 32 a ISOC Support Services: Accounting & Administrative
- b No Variance
- 33 a ISOC Support Services: Sponsorship Support
- b No Variance
- 34 a ISOC Support Services: Communications Support
- b Budget includes materials costs of \$75,000; no spending in February
- 35 a ISOC Direct Contribution w/o Capital Investment
- b Variance due to timing of expenses
- 36 a Capital Investment: Investment by Internet Society in IETF and RFC Editor software development.
- b Variance due to timing of expenses
- 37 a ISOC Direct Contribution with Capital Investment: Total of the direct financial contribution and capital investment.
- b Variance due to timing of expenses

These statements are prepared on the accrual basis in accordance with generally accepted accounting principles