

IAOC and IAD Report

IETF 91



Chris Griffiths

IAOC Chair

Ray Pelletier

IAD

November 12, 2014

Acronyms



- IASA - IETF Administrative Support Activity
- IAOC - IETF Administrative Oversight Committee
- IAD - IETF Administrative Director (Ray Pelletier)

Honolulu Meeting Snapshot



- Host for IETF 91 is Cisco - Thank You!



- Paid attendance (1,055) (145 -under- forecast)
- Registration fees and sponsorship -under- budget by \$150K +-
 - Note: Bits-N-Bites not scheduled for this meeting

Toronto Meeting Summary



- Paid attendance above the forecast by 126 people
- Registration revenue was \$74K above forecast
- Sponsorships were \$58K above budget
- Bottom Line Net of \$640K income from the meeting for continuing operations

(Detailed numbers at <http://iaoc.ietf.org/meeting-financials.html>)

Visa Issues



- Visa Issues - We are listening
 - We will open registration and invitation processes sooner
 - IETF 92 - Dallas registration opening this week
 - Evaluating best time to help open future meetings registration
 - We will continue to evaluate visa issues and differences in North America and globally
 - We will attempt to avoid risky visa locations for November meetings going forward (process gets caught up in the student rush)
- We are still committed to 1-1-1 meeting locations
 - We will continue to rotate through continents
 - We cannot change the next few meetings
- If you had visa problems for this meeting or know of someone else who had problems, please let us know so we can better understand the issues

Meeting Announcement #1



IETF 95 - Buenos Aires, Argentina - Contract Signed

Meeting Announcement #2



IETF 98 - Montreal, Canada - Contract Signed

Meeting News



2015

- | | | |
|--------------------|----------|----------------------|
| • IETF 92 Dallas | March | Host - Google |
| • IETF 93 Prague | July | Host - |
| • IETF 94 Yokohama | November | Host - WIDE |

2016

- | | | |
|-------------------------------|----------|-----------------------|
| • IETF 95 Buenos Aires | April | Host - |
| • IETF 96 Berlin | July | Host - Juniper |
| • IETF 97 Asia | November | Host - |

2017

- | | | |
|---------------------------|----------|--------|
| • IETF 98 Montreal | March | Host - |
| • IETF 99 Europe | July | Host - |
| • IETF 100 Asia | November | Host - |

Project News



- IETF website revamp development awarded to Torchbox Ltd
- IMAP Server awarded to ISODE
 - IMAP access to IETF email archives
 - Deliverable by Dallas
- RFPs issued for RFC Editor
 - RFC Editor Website Revamp - Deliverable by August
 - Digital Object Identifiers for RFCs - Deliverable by May
- RFC Series Editor scope expanded per IAB request

IETF Financials Year-To-Date



- The year to date through October info is:
 - Revenues above budget year to date forecast: \$200K
 - Expenses below budget year to date forecast: \$160K
 - Ahead of Forecast year to date: \$360K

(Detailed numbers at <http://iaoc.ietf.org/meeting-financials.html>)

2015 Budget & Reg Fees



<u>2015 Budget</u>	<u>2015</u>	<u>2014 Forecast</u>
• Revenues	\$4.1M	(No Change)
• Expenses	\$6M	(+\$300K)
• ISOC Contribution	\$1.9M	(+\$400K)
• Capital Investment	\$215K	(+\$125K)

2015 Registration Fees

• Early Bird	\$700 USD	(+\$50)
• Late Registration	\$875 USD	(+\$75)
• Day Pass	\$375 USD	(+\$25)
• Student, Full Time	\$150 USD	(No Change)

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Acknowledgements



Code Sprint

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Carsten Bormann	Henrik Levkowetz
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Hui Deng	Michael Richardson
Lingli Deng	Adam Roach
Qiao Fu	Robert Sparks
Rong Gu	Tim Wicinski
Jon Hardwick	Greg Wood

NOC Volunteers

Hirochika Asai (WIDE)
Randy Bush (IIJ)
Joe Clarke (Cisco)
Chris Elliott
Bill Fenner (Arista)
Joel Jaeggli (Fastly)
Bill Jensen (University of Wisconsin -Madison)
Warren Kumari (Google)
Lucy Lynch
Jim Martin (Internet Systems Consortium)
Karen O'Donoghue (ISOC)
Masafumi Oe (Natn'l Astronomical Observatory of JP)
Eric Oosting (NANOG)
Clemens Schrimpe (Kiez.NET)
Bjoern A. Zeeb (Cambridge University - in absentia)

Honolulu Sponsors



Host



Honolulu Sponsors



Welcome Reception

NBCUniversal



Honolulu Sponsors



Circuits



Honolulu Sponsors



Beverage Breaks





Thank You
See You In Dallas, TX

(Backup)



IETF Meetings 2014				
IETF 90 Toronto				
Meeting Revenue	Actual	Budget	Variance	Notes
Registration	\$ 756,760	\$ 682,750	\$ 74,010	1
Sponsorships	\$ 330,000	\$ 300,000	\$ 30,000	
Event Sponsorships	\$ 75,500	\$ 50,000	\$ 25,500	
Bits-N-Bites	\$ 77,500	\$ 75,000	\$ 2,500	
Hotel Commissions	\$ 57,000	\$ 50,000	\$ 7,000	
Miscellaneous	\$ 104,930	\$ 73,500	\$ 31,430	2
TOTAL INCOME	\$ 1,401,690	\$ 1,231,250	\$ 170,440	
Meeting Expenses	Actual	Budget	Variance	Notes
Food & Beverage	\$ 243,802	\$ 247,720	\$ 3,918	
Network & Connectivity	\$ 165,898	\$ 185,000	\$ 19,102	
Meeting Space	\$ -	\$ -	\$ -	3
Meeting Labor	\$ 111,726	\$ 111,500	\$ (226)	
Audio Visual & Power	\$ 52,759	\$ 37,330	\$ (15,429)	
Miscellaneous	\$ 65,549	\$ 80,093	\$ 14,544	4
Total Meeting Expenses	\$ 639,734	\$ 661,643	\$ 21,909	
Funds Available for IETF Operations	\$ 761,956	\$ 569,607	\$ 192,349	5
Notes				
1 Paid attendance was 126 more than estimated in the Budget.				
2 Miscellaneous includes city incentives, rebates on the hotel master account and space rental to groups.				
3 Typically no meeting space costs in North America				
4 Miscellaneous includes credit card fees, cancellation insurance, shipping, travel, printing, etc.				
5 Funds Secretariat, RFC Services, Administration, etc, costs.				



Internet Society IETF Statement of Activity For the Month Ending September 30, 2014						
	September Actuals	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
Income						
IETF Registrations	\$ -	\$ 1,593,135	\$ 1,440,750	\$ 152,385	\$ 2,195,000	
Meeting Sponsorships	-	660,000	600,000	60,000	930,000	
InKind Sponsorships	-	178,330	173,334	4,996	260,000	
Hotel Commissions	-	160,581	110,000	50,581	170,000	
Bits-N-Bites	-	67,500	150,000	(82,500)	225,000	
Event Revenue	-	105,500	100,000	5,500	150,000	
Miscellaneous Revenue	1,362	124,282	18,000	106,282	25,000	
Total Income	\$ 1,362	\$ 2,889,328	\$ 2,592,084	\$ 297,244	\$ 3,955,000	
Expenses						
RFC Editor	\$ 79,000	\$ 726,689	\$ 727,506	817	\$ 970,000	
IETF Secretariat & Meeting (AMS)	155,400	1,391,200	1,391,200	-	1,857,000	
Variable Managed Meeting Costs	(1,442)	669,177	618,929	(50,248)	945,000	
Meeting Space	-	120,077	140,000	19,923	140,000	
Other Meeting Expenses	23,583	218,005	176,057	(41,948)	264,400	
NOC Expenses	3,339	399,757	390,000	(9,757)	585,000	
IASA Support (incl. IAD expenses & salary)	33,024	262,166	301,087	38,921	402,500	
IETF Support	218	22,517	23,750	1,233	33,000	
IAB Support	-	36,870	23,750	(13,120)	33,000	
IRTF Support	-	5,310	6,666	1,356	10,000	
Independent Submissions Editor	-	11,143	13,334	2,191	20,000	
Special Projects	-	-	37,500	37,500	50,000	
NomCom Support	-	3,553	5,400	1,847	8,000	
IETF Trust Expenses	7,582	24,829	29,322	4,493	39,100	
Transition Expenses	-	-	7,500	7,500	10,000	
IT Maintenance	-	68,120	100,000	31,881	150,000	
G&A/Governance (Indirect)	13,958	125,623	225,000	99,377	300,000	
Total Expenses	\$ 314,663	\$ 4,085,036	\$ 4,217,001	\$ 131,965	\$ 5,817,000	
ISOC Direct Contribution excl. development	\$ (313,301)	\$ (1,195,708)	\$ (1,624,917)	\$ 429,209	\$ (1,862,000)	
IT Tools Development	-	65,977	-	(65,977)	250,000	
ISOC Direct Contribution incl. development	\$ (313,301)	\$ (1,261,685)	\$ (1,624,917)	\$ 363,232	\$ (2,112,000)	

IASA 2015 Budget & 2016 - 2017 Advice				
13-Oct-14		2015	2016	2017
		Budget	Projection	Projection
Revenues (000)				
1	Registration Fees	\$ 2,343	\$ 2,430	2,470
2	Meeting Sponsorships	906	1,080	990
3	In-Kind Sponsorships	410	255	248
4	Event Sponsorships	150	150	150
5	Bits-N-Bites	150	75	150
6	Hotel Commissions	110	140	150
7	Miscellaneous	-	0	35
8	Total Revenue	\$ 4,069	\$ 4,130	\$ 4,192
		2015	2016	2017
		Budget	Projection	Projection
Expenses (000)				
1	RFC Services	\$ 989	973	981
	RPC	\$ 839	852	852
	Publisher	\$ -	-	-
	RSE	\$ 150	121	121
2	Secretariat Services	1,865	1,883	1,902
3	Meeting Operations (Secretariat)	960	970	979
4	Meeting Space	377	600	400
5	Network/NOC			
a	In Kind (Circuits)	225	75	58
b	Contract Costs	290	465	465
c	RPS	104	104	104
d	Total Network/NOC Costs	619	644	626.5
6	Other Meeting Costs			
a	Other Meeting Costs In-Kind (ISC)	100	100	100
b	Other Meeting Costs	153	155	166
c	Total Other Meeting Costs	253	255	266
7	Subtotal Direct Meeting Costs (3-6)	2,209	2,468	2,272
8	Admin (IASA,IETF, IAB, IRTF, NomCom, ISE)			
a	Admin In-Kind (WebEx)	35	35	35
b	Admin Costs	485	490	495
c	Total Admin Costs	520	525	530
9	IT Maintenance			
a	IT Maintenance In-Kind (Netnod)	50	50	50
b	IT Maintenance Contract Costs	75	75	75
c	Total IT Maintenance	125	125	125
10	Transition Expenses (RPC)	25	25	0
11	Special Projects	25	25	25
12	IETF Trust	34	34	35
13	ISOC G&A	220	220	220
14	Total Expenses	\$ 6,012	\$ 6,279	\$ 6,090
IASA 2015 Budget & 2016 - 2017 Advice		2015	2016	2017
13-Oct-14		Budget	Projection	Projection
ISOC Direct Contribution Excl Cap Invest		\$ (1,943)	\$ (2,150)	\$ (1,898)
Capital Investment (Software, Hardware)		200	150	100
ISOC Direct Contribution Incl Cap Invest		\$ (2,143)	\$ (2,300)	\$ (1,998)