

IAOC and IAD Report

IETF 92



Chris Griffiths

IAOC Chair

Ray Pelletier

IAD

March 25, 2015

Acronyms



- IASA - IETF Administrative Support Activity
- IAOC - IETF Administrative Oversight Committee
- IAD - IETF Administrative Director (Ray Pelletier)

Dallas Meeting Snapshot



- Host for IETF 92 is Google - Thank You!



- Paid attendance (1,172) (1,120 forecast)
- Registration fees and sponsorship at budget at \$1.3M

Honolulu Meeting Summary



- Paid attendance below the forecast by 132 people
- Registration revenue was \$68K below forecast
- Sponsorships were \$57K below budget
 - Bits-N-Bites was cancelled
- Bottom Line Net of \$565K income from the meeting for continuing operations
 - Fell short of Budget expectations by \$68K

(Detailed numbers at <http://iaoc.ietf.org/meeting-financials.html>)

Meeting Announcement



IETF 97 Seoul

Meeting Announcement



IETF 93 Prague Hosts

BROCADE 

CZ.nic

Meeting News



2015

- IETF 93 Prague July Host - **CZNIC & Brocade**
- IETF 94 Yokohama November Host - **WIDE**

2016

- IETF 95 Buenos Aires April Host -
- IETF 96 Berlin July Host - **Juniper**
- IETF 97 Seoul November Host -

2017

- IETF 98 Montreal March Host -
- IETF 99 Europe July Host -
- IETF 100 Asia November Host -

Hotels: <http://www.ietf.org/meeting/upcoming.html>

Meeting News: Visas



- **Honolulu - Difficulties obtaining timely processing of visas for US**
- **Dallas - Much improved visa processing**
- **Meeting registrations are being opened earlier than in the past**
 - **Prague will open this week**
 - **Yokohama will open 1 May**

Meeting News



- **Buenos Aires Runup Activities 2015**

1. April	Costa Rica	South School Internet Governance
2. May	Peru	Internet Registry for LA & Caribbean
3. June	Brazil	Brazilian Computer Society
4. July	Chile	LA Cooperation of Advanced Networks
5. Sept	Argentina	Argentinian Computer Society
6. Oct	TBD	Network Operators Group

- **Latin America Hubs at IETF 92**

- v6ops República Dominicana
- v6ops Bolivia
- v6ops Argentina
- rtcweb Paraguay
- sdnrg Peru
- anima Brazil

Project News



- IETF Website Revamp underway with Torchbox Ltd. - PM Joe Hildebrand
- RFC Digital Objects Identifier Project underway with Standcore - PM Heather Flanagan
- RFC Editor Website Revamp awarded to AMS
- We are signing I-Ds again!
- RFP deadline for Software Developers for IETF IDIQ Contract to be Extended
- IMAP access to IETF email archives likely available in April
- Datatracker undergoing a facelift and expected to be available before Prague.

IETF Financials 2014



- 2014 Financials:

	Actual	Budget	Variance
○ Revenues:	\$4.3M	\$4.0M	\$339K
○ Expenses:	\$5.8M	\$5.8M	(\$9K)

- ISOC Contribution: \$1.6M \$2.1M (\$510K)
- Tools Development: \$70K \$250K (\$180K)
- Cisco Contribution: \$826K
 - Equipment, software & service

(Detailed numbers at <https://iaoc.ietf.org/financial-statements.html>)

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Acknowledgements



Code Sprint

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Henrik Levkowetz
David Mandelberg
Robert Sparks
Willem Toorop
Joe Turner
Tim Wicinski

NOC Volunteers

Hirochika Asai (WIDE)
Joe Clarke (Cisco)
Chris Elliott
Clemens Schrimpe (kiez.net)
Bill Fenner (Arista - in absentia)
Joel Jaeggli (Fastly)
Bill Jensen (University of Wisconsin -Madison)
Hans Kuhn (NSRC)
Warren Kumari (Google)
Lucy Lynch (NSRC - in absentia)
Jim Martin (Internet Systems Consortium)
Ryo Nakamura (WIDE - in absentia)
Karen O'Donoghue (ISOC)
Bjoern A. Zeeb (Cambridge University - in absentia)

Dallas Sponsors



Host

Welcome Reception

Google™

Dallas Sponsors



Circuits



**Time
Warner
Cable®**

Dallas Sponsors



Bits-N-Bites



Thank You!



Welcome

Lou Berger
Benson Schliesser
Andrew Sullivan

Thanks

Randy Bush
Bob Hinden
Russ Housley

Chair Elections



IAOC Chair

Chris Griffiths

IETF Trust Chair

Tobias Gondrom



Thank You

See You In Prague!

(Backup)



IETF Meetings 2014				
IETF 91 Honolulu				
Meeting Revenue	Actual	Budget	Variance	Notes
Registration	\$ 686,505	\$ 754,250	\$ (67,745)	1
Sponsorships	\$ 330,000	\$ 330,000	\$ -	
Event Sponsorships	\$ 93,000	\$ 75,000	\$ 18,000	2
Bits-N-Bites	\$ -	\$ 75,000	\$ (75,000)	3
Hotel Commissions	\$ 70,706	\$ 60,000	\$ 10,706	
Miscellaneous	\$ 74,906	\$ -	\$ 74,906	4
Total Revenue	\$ 1,255,117	\$ 1,294,250	\$ (39,133)	
Meeting Expenses	Actual	Budget	Variance	Notes
Food & Beverage	\$ 274,592	\$ 243,821	\$ (30,771)	5
Network & Connectivity	\$ 185,191	\$ 175,000	\$ (10,191)	
Meeting Space	\$ -	\$ -	\$ -	6
Meeting Labor	\$ 111,259	\$ 111,500	\$ 241	
Audio Visual & Power	\$ 55,151	\$ 46,663	\$ (8,488)	
Miscellaneous	\$ 63,756	\$ 83,673	\$ 19,917	7
Total Meeting Expenses	\$ 689,949	\$ 660,657	\$ (29,292)	
Funds Available for IETF Operations	\$ 565,168	\$ 633,593	\$ (68,425)	8
Notes				
1 Paid attendance was 132 less than estimated in the Budget.				
2 Additional contribution of \$25,000 for enhanced Welcome Reception.				
3 Bits-N-Bites was cancelled				
4 Miscellaneous includes city incentives, rebates on the hotel master account and space rental to groups.				
5 Increase was to cover Welcome Reception and meeting break costs				
6 Typically no meeting space costs in North America				
7 Miscellaneous includes credit card fees, cancellation insurance, shipping, travel, printing, etc.				
8 Funds Secretariat, RFC Services, Administration, etc, costs.				



I E T F®

Internet Society IETF Statement of Activity For the Month Ending December 31, 2014						
Income	December Actuals	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
IETF Registrations	\$ (290)	\$ 2,280,140	\$ 2,195,000	\$ 85,140	\$ 2,195,000	1
Meeting Sponsorships	(10,000)	980,000	930,000	50,000	930,000	
InKind Sponsorships	105,878	365,878	260,000	105,878	260,000	2
Hotel Commissions	-	231,287	170,000	61,287	170,000	3
Bits-N-Bites	-	65,625	225,000	(159,375)	225,000	4
Event Revenue	-	178,500	150,000	28,500	150,000	
Miscellaneous Revenue	526	192,974	25,000	167,974	25,000	5
Total Income	\$ 96,114	\$ 4,294,404	\$ 3,955,000	\$ 339,404	\$ 3,955,000	
Expenses	December Actuals	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
RFC Editor	\$ 90,909	\$ 994,113	\$ 970,000	(24,113)	\$ 970,000	
IETF Secretariat & Meeting (AMS)	155,400	1,857,400	1,857,000	(400)	1,857,000	
Variable Managed Meeting Costs	42,046	1,125,076	945,000	(180,076)	945,000	6
Meeting Space	-	120,077	140,000	19,923	140,000	
Other Meeting Expenses	33,912	306,113	264,400	(41,713)	264,400	7
NOC Expenses	1,818	586,766	585,000	(1,766)	585,000	
IASA Support (incl. IAD expenses & salary)	99,622	415,549	402,500	(13,049)	402,500	
IETF Support	7,647	39,368	33,000	(6,368)	33,000	
IAB Support	(13,870)	35,187	33,000	(2,187)	33,000	
IRTF Support	-	7,487	10,000	2,513	10,000	
Independent Submissions Editor	2,421	13,564	20,000	6,436	20,000	
Special Projects	-	-	50,000	50,000	50,000	
NomCom Support	2,517	11,200	8,000	(3,200)	8,000	
IETF Trust Expenses	1,674	34,559	39,100	4,541	39,100	
Transition Expenses	-	-	10,000	10,000	10,000	
IT Maintenance	5,263	111,900	150,000	38,100	150,000	
G&A/Governance (Indirect)	13,958	167,497	300,000	132,503	300,000	8
Total Expenses	\$ 443,317	\$ 5,825,856	\$ 5,817,000	\$ (8,856)	\$ 5,817,000	
ISOC Direct Contribution excl. development	\$ (347,204)	\$ (1,531,452)	\$ (1,862,000)	\$ 330,548	\$ (1,862,000)	
IT Tools Development	48,400	70,397	250,000	179,603	250,000	9
ISOC Direct Contribution incl. development	(395,604)	(1,601,849)	(2,112,000)	510,151	(2,112,000)	
InKind Capital Contribution	\$ 825,804	\$ 825,804	\$ -	\$ -	\$ -	10
Notes						
1. Registrations exceeded budget forecast by 129 paid attendees.						
2. InKind contributions of circuits, equipment, software and manpower exceeded Budget forecast.						
3. Hotel commissions at all three meetings exceeded Budget forecast.						
4. Bits-N-Bites was cancelled for the London and Honolulu meetings.						
5. Miscellaneous revenues includes hotel rebates and government incentives.						
6. Actual meeting costs exceeded Budget as Budget incorrectly deducted rebates, which were correctly categorized as Miscellaneous Revenues.						
7. Increase reflects additional credit card fees as a result of higher attendance and site qualification expenses.						
8. Adjustment in G&A made to delete amortization from the Budget element.						
9. Tools development work in support of the RFC Editor did not progress as hoped.						
10. This InKind contribution represents the market value of the equipment and support contributed by Cisco on behalf of the IETF.						

IASA 2015 Budget & 2016 - 2017 Advice				
13-Oct-14		2015	2016	2017
Revenues (000)		Budget	Projection	Projection
1	Registration Fees	\$ 2,343	\$ 2,430	2,470
2	Meeting Sponsorships	906	1,080	990
3	In-Kind Sponsorships	410	255	248
4	Event Sponsorships	150	150	150
5	Bits-N-Bites	150	75	150
6	Hotel Commissions	110	140	150
7	Miscellaneous	-	0	35
8	Total Revenue	\$ 4,069	\$ 4,130	\$ 4,192
Expenses (000)		2015	2016	2017
		Budget	Projection	Projection
1	RFC Services	\$ 989	973	981
	RPC	\$ 839	852	852
	Publisher	\$ -	-	-
	RSE	\$ 150	121	121
2	Secretariat Services	1,865	1,883	1,902
3	Meeting Operations (Secretariat)	960	970	979
4	Meeting Space	377	600	400
5	Network/NOC			
a	In Kind (Circuits)	225	75	58
b	Contract Costs	290	465	465
c	RPS	104	104	104
d	Total Network/NOC Costs	619	644	626.5
6	Other Meeting Costs			
a	Other Meeting Costs In-Kind (ISC)	100	100	100
b	Other Meeting Costs	153	155	166
c	Total Other Meeting Costs	253	255	266
7	Subtotal Direct Meeting Costs (3-6)	2,209	2,468	2,272
8	Admin (IASA,IETF, IAB, IRTF, NomCom, ISE)			
a	Admin In-Kind (WebEx)	35	35	35
b	Admin Costs	485	490	495
c	Total Admin Costs	520	525	530
9	IT Maintenance			
a	IT Maintenance In-Kind (Netnod)	50	50	50
b	IT Maintenance Contract Costs	75	75	75
c	Total IT Maintenance	125	125	125
10	Transition Expenses (RPC)	25	25	0
11	Special Projects	25	25	25
12	IETF Trust	34	34	35
13	ISOC G&A	220	220	220
14	Total Expenses	\$ 6,012	\$ 6,279	\$ 6,090
IASA 2015 Budget & 2016 - 2017 Advice				
13-Oct-14		2015	2016	2017
		Budget	Projection	Projection
ISOC Direct Contribution Excl Cap Invest		\$ (1,943)	\$ (2,150)	\$ (1,898)
Capital Investment (Software, Hardware)		200	150	100
ISOC Direct Contribution Incl Cap Invest		\$ (2,143)	\$ (2,300)	\$ (1,998)