INTERNET SOCIETY Statement of Activities and Change in Net Assets For the Period Ending December 31, 2006

IASA

| | Annual | | December | | | Year to Date | | | Variance | |
|---|--------|-----------|----------|----------|----|--------------|----|-----------|------------|---------|
| | | Budget | | Actual | | Actual | | Budget | \$ | % |
| REVENUE: | | | | | | | | | | |
| IETF Meetings Revenue | \$ | 2,062,500 | \$ | (13,512) | | 2,075,448 | | 2,062,500 | 12,948 | 0.63% |
| Meeting Sponsorships | | 100,000 | | - | | 50,000 | | 100,000 | (50,000) | -50.00% |
| Hotel Commissions | | 150,000 | | 69,176 | | 198,402 | | 150,000 | 48,402 | 32.27% |
| Other Revenue | | - - | | - | | . | | - | | |
| ISOC Contribution | | 1,445,918 | | | | 1,254,431 | | 1,445,918 | 191,487 | 13.24% |
| Total Revenue | \$ | 3,758,418 | \$ | 55,663 | | 3,578,280 | | 3,758,418 | | |
| | | | | | | | | | | |
| EXPENSES: | | | | | | | | | | |
| Salarias & related expenses | \$ | 184,888 | \$ | 14,084 | \$ | 176,359 | Ф | 184,888 | \$ 8,529 | 4.61% |
| Salaries & related expenses RFC Editor | Φ | 882.121 | Φ | 20.551 | Φ | 743,994 | Φ | 882.121 | 138,127 | 15.66% |
| IETF Secretariat & Meetings | | 2,067,934 | | 168,880 | | 2,324,285 | | 2,067,934 | (256,351) | -12.40% |
| Tools Development & Special Projects | | 300,000 | | - | | 31,078 | | 300,000 | 268,922 | 89.64% |
| IETF Support | | 50,000 | | 7,463 | | 37,729 | | 50,000 | 12,271 | 24.54% |
| IAB Support | | 43,500 | | 7,380 | | 50,383 | | 43,500 | (6,883) | -15.82% |
| IASA Support (travel,telephone,meetings & misc) | | 57,112 | | 3,315 | | 41,991 | | 57,112 | 15,121 | 26.48% |
| Legal Services | | 25,000 | | 625 | | 17,238 | | 25,000 | 7,762 | 31.05% |
| D&O Insurance | | 16,000 | | - | | 15,173 | | 16,000 | 827 | 5.17% |
| IETF Trust Expenses * | | 25,000 | | 41,278 | | 41,278 | | 25,000 | (16,278) | -65.11% |
| Total Direct expenses | \$ | 3,651,555 | | 263,576 | | 3,479,508 | | 3,651,555 | 172,047 | 4.71% |
| G&A/Governance Allocation | | 106,863 | | 14,505 | | 98,772 | | 106,863 | 8,091 | 7.57% |
| Total IASA expenses | \$ | 3,758,418 | \$ | 278,081 | \$ | 3,578,280 | \$ | 3,758,418 | \$ 180,138 | 4.79% |

^{*} These expenses were paid by ISOC in 2006 on behalf of the IETF Trust, which has no income of its own. The receivable account on the Balance Sheet was closed into IASA expenses as of 12/31/06.

Notes:

- (1) For 2006, the ISOC Board approved a contribution to IASA of \$1,445,918.
- (2) RFC Editor includes actual invoices for the 2006 year.
- (3) Secretariat and Meetings expense includes credit card fees to process IETF registrations as well as events cancellation insurance for the IETF-67 San Diego Meeting. NeuStar actual invoices through December 31, 2006 have been included.
- (4) IASA tools and special projects represents all costs for RFC copy-edit consultant, who was budgeted in the "Special Projects" category. The consultant completed his association with IASA in September.
- (5) IAB Support includes expenses for 2-day IAB Retreat at the end of May.
- (6) The IETF Support includes (2) IESG Retreats. The first retreat was held in San Francisco in February and the second was held in Boston in May.
- (7) D&O insurance includes premiums for IETF, IAB, IAD, RFC Editor, IANA Designated Experts and other Working Group Chairs covered under the IETF. It does not include premiums for the IETF Trust.
- (8) In 2005, the IETF purchased computer equipment in the amount of \$12,808, which has been capitalized and is being depreciated over three years. The depreciation expense is included in the G&A/Governance allocation.
- (9) Year- to- date significant funds remain available in the "Tools and Special Projects" category.

 The tools project did not get started in 2006, but a large tools development project is scheduled to begin Jan 2007.
- (10) The food and beverage costs for the IETF Meetings are running higher than budgeted; however the extra funding in the tools category will absorb the loss in the food and budget area.