## **INTERNET SOCIETY** Statement of Activities and Change in Net Assets For the Period Ending January 31, 2006

## **IASA**

|  | Annual |                  |    | January |    | Year to Date |    |                |    | Variance     |                   |  |
|--|--------|------------------|----|---------|----|--------------|----|----------------|----|--------------|-------------------|--|
|  |        | Budget           |    | Actual  |    | Actual       |    | Budget         |    | \$           | %                 |  |
| REVENUE:   |        |                  |    |         |    |              |    |                |    |              |                   |  |
| IETF Meetings Revenue                                | \$     | 2,062,500        | \$ | 62,220  |    | 62,220       |    | -              |    | 62,220       | -                 |  |
| Meeting Sponsorships                                 |        | 100,000          |    |         |    | -            |    | -              |    |              |                   |  |
| Hotel Commissions Other Revenue                      |        | 150,000          |    |         |    | -            |    | -              |    |              |                   |  |
| ISOC Contribution                                    |        | 1,445,918        |    |         |    | 154,586      |    | 120,493        | -  | (34,093)     | -28.29%           |  |
| Total Revenue  | \$     | 3,758,418        | \$ | 62,220  |    | 216,806      |    | 120,493        |    |              |                   |  |
|  |        |                  |    |         |    |              |    |                |    |              |                   |  |
|  |        |                  |    |         |    |              |    |                |    |              |                   |  |
| EXPENSES:  |        |                  |    |         |    |              |    |                |    |              |                   |  |
| Salaries & related expenses                          | \$     | 184,888          | \$ | 17,684  | \$ | 17,684       | \$ | 15,407         | \$ | (2,277)      | -14.78%           |  |
| RFC Editor   |        | 882,121          |    | 73,510  |    | 73,510       |    | 73,510         |    | -            | 0.00%             |  |
| IETF Secretariat & Meetings                          |        | 2,000,000        |    | 102,693 |    | 102,693      |    | 114,201        |    | 11,508       | 10.08%            |  |
| IETF Discretionary Funding IAB Discretionary Funding |        | 50,000<br>43,500 |    | 3,627   |    | 3,627        |    | 4,167<br>3,625 |    | 4,167<br>(2) | 100.00%<br>-0.04% |  |
| IASA Support (tools dev, special projects)           |        | 300,112          |    | 4,832   |    | 4,832        |    | 5,000          |    | 168          | 3.35%             |  |
| Travel, telephone, meetings & other misc. exps.      |        | 124,934          |    | 7,335   |    | 7,335        |    | 10,411         |    | 3,076        | 29.55%            |  |
| Professional Services (legal, consultants)           |        | 25,000           |    | -       |    | -            |    | 3,850          |    | 3,850        | 100.00%           |  |
| D&O Insurance  |        | 16,000           |    | -       |    | -            |    | -              |    | -            | -                 |  |
| Total Direct expenses                                | \$     | 3,626,555        |    | 209,680 |    | 209,680      |    | 230,171        |    | 20,491       | 8.90%             |  |
| G&A/Governance Allocation                            |        | 106,863          |    | 7,126   |    | 7,126        |    | 8,905          |    | 1,779        | 19.98%            |  |
| Total IASA expenses *                                | \$     | 3,733,418        | \$ | 216,806 | \$ | 216,806      | \$ | 239,076        | \$ | 22,270       | 9.31%             |  |

<sup>\*</sup> Does not include \$25,000 in legal fees which were budgeted for the IETF Trust, which is a separate legal entity and must be accounted for as such.

## Notes:

- (1) For 2006, the ISOC Board approved a contribution to IASA of \$1,445,918.(2) As of January 31, \$154,586 of the ISOC contribution was needed in addition to IETF meeting receipts to meet expenses.