

**INTERNET SOCIETY**  
**Statement of Activities and Change in Net Assets**  
**For the Seven Months Ending July 31, 2007**

**IETF/IASA**

	Current Month					Year to Date					Annual Variance			Notes	
	July			Fav (Unfav) Variance		Year to Date			Fav (Unfav) Variance		Annual		Variance		
	Actual	Forecast	Budget	Act/Forecast	Act/Budget	Actual	Forecast	Budget	Act/Forecast	Act/Budget	YEF	Budget	YEF/Budget		
<b>REVENUE:</b>															
IETF Registrations	\$ 451,333	\$ 451,334	\$ 381,250	\$ (1)	\$ 70,083	\$ 1,374,654	\$ 1,374,655	\$ 1,525,000	\$ (1)	\$ (150,346)	\$ 2,106,655	\$ 2,287,500	\$ (180,845)	(3)	
ISOC's IETF Sponsorships	-	-	100,000	-	(100,000)	172,889	172,889	275,000	-	(102,111)	<b>442,374</b>	325,000	117,374	(4)	
Hotel Commissions	-	-	-	-	-	-	-	60,000	-	(60,000)	213,081	180,000	33,081		
Other Revenue	-	-	-	-	-	-	-	-	-	-	-	10,000	(10,000)		
<b>Total Revenue</b>	<b>\$ 451,333</b>	<b>\$ 451,334</b>	<b>\$ 481,250</b>	<b>\$ (1)</b>	<b>\$ (29,917)</b>	<b>\$ 1,547,543</b>	<b>\$ 1,547,544</b>	<b>\$ 1,860,000</b>	<b>\$ (1)</b>	<b>\$ (312,457)</b>	<b>\$ 2,762,110</b>	<b>\$ 2,802,500</b>	<b>\$ (40,390)</b>	(5)	
<b>EXPENSES:</b>															
RFC Editor	\$ 21,382	\$ 51,000	\$ 62,044	\$ 29,618	\$ 40,662	\$ 434,285	\$ 463,903	\$ 434,306	\$ 29,618	\$ 21	\$ 744,504	\$ 744,525	\$ 21	(6)	
Copy-Edit Services	2,040	3,000	6,333	960	4,293	8,385	9,345	28,332	960	19,947	35,385	60,000	24,615		
IETF Secretariat & Meeting (NeuStar)	118,629	136,000	135,880	17,371	17,251	1,177,228	1,194,600	1,302,389	17,372	125,161	2,455,555	2,506,242	50,687	(7)	
Other Meeting Expenses	102,342	52,475	24,438	(49,867)	(77,904)	396,866	346,999	199,752	(49,867)	(197,114)	564,544	240,625	(323,919)	(5),(8)	
Short Term Contracts	-	-	-	-	-	-	-	15,000	-	15,000	-	50,000	50,000		
Tools	-	-	-	-	-	3,600	3,600	7,500	-	3,900	13,600	20,000	6,400		
IASA Support (incl. IAD expenses and salary)	17,979	23,249	21,574	5,270	3,595	167,445	172,715	171,117	5,270	3,672	291,460	278,983	(12,477)		
IETF Support	224	5,091	4,942	4,867	4,718	15,275	20,142	34,592	4,867	19,317	47,352	59,300	11,948		
IAB Support	499	4,616	4,765	4,117	4,266	14,355	18,472	33,352	4,117	18,997	44,797	57,175	12,378		
IETF Trust Expenses	1,624	2,593	1,958	969	334	10,542	11,511	13,708	969	3,166	23,500	23,500	-		
G&A/Governance (Indirect)	4,985	7,272	7,271	2,287	2,286	46,654	48,941	50,900	2,287	4,246	85,299	87,257	1,958		
<b>Total IETF/IASA expenses</b>	<b>\$ 269,704</b>	<b>\$ 285,296</b>	<b>\$ 269,205</b>	<b>\$ 15,592</b>	<b>\$ (499)</b>	<b>\$ 2,274,635</b>	<b>\$ 2,290,228</b>	<b>\$ 2,290,948</b>	<b>\$ 15,593</b>	<b>\$ 16,313</b>	<b>\$ 4,305,996</b>	<b>\$ 4,127,607</b>	<b>\$ (178,389)</b>		

**Forecasted YEF Shortfall \$ (218,779) (9)**

ISOC Contribution:	
Annual Budget	<b>\$ 1,325,107 (1)</b>
ISOC Contribution needed through Forecast Period	<b>727,092 (2)</b>
ISOC Contribution balance @ end of Forecast Period	<b>\$ 598,015</b>
% of Contribution Remaining	45%

**Notes:**

- (1) For 2007, the ISOC Board approved a contribution to IETF/IASA of \$1,325,107.
- (2) As of July 31, \$727,092 of the ISOC contribution was needed in addition to IETF meeting receipts and sponsorships to meet expenses
- (3) Paid attendance averaged more than 100 fewer for IETF's 68 & 69 for 7% decline, and projected 50 fewer for IETF 70 for forecasted revenue result
- (4) Budget assumed \$150k Welcome Reception revenue plus \$172k for Host Venue and NOC contributions. YEF includes \$175k, \$50k Reception, and \$110k NOC contributions each for IETF's 69 & 70
- (5) Revenues are (\$312K) negative for the year-to-date. For the remainder of the year, revenues may recover and are forecast to be only (\$40K) under the Budget.  
 However, the anticipated host and sponsorship revenues for the Vancouver conference remains uncommitted, and could decline an additional \$50K to \$110K.  
 An unbudgeted portion of the revenue comes from the fact that we are now offering a "turnkey" NOC solution to Hosts.  
 Therefore, NOC contributions are now included in Revenue, and NOC outsourcing costs are now included in Other Meeting Expenses.
- (6) RFC Editor converted from quarterly invoices to monthly invoices in July. The July statement included a \$62K estimated accrual; however after July was closed we received an invoice for \$43K; therefore RFC actual expenses are running \$19K lower than budget. (Note: The actuals also include \$32K of 2006 expenses that were billed to ISOC in May 2007, which was after 2006 audit was completed; therefore they are part of 2007 figures.)
- (7) IETF Secretariat & Meeting expenses (NeuStar) are \$125K ahead of the budget because the hotel expenses for Chicago have not been received yet.
- (8) NOC outsourcing expense element added to "Other Meeting Expenses". This line item is (\$197K) over budget Year-to-Date due to the fact that the NOC outsourcing expenses were not included in the original 2007 budget; however these expenses will be mostly offset by IETF 68 - 70 Host contributions and sponsorships from CZ.NIC.
- (9) Total budget shortfall for the year is forecasted to be (\$219K). However, loss of unsubscribed sponsorship revenues in the forecast could push this shortfall an additional \$100K.  
 The IAD and IAOC will review ideas to reduce this forecasted shortfall.