## INTERNET SOCIETY Statement of Activities and Change in Net Assets For the Period Ending June 30, 2006

## IASA

|   |        | Annual   |        | June  |    | Year to Date  |    |  |    | Variance  |  |  |
|---|--------|--|--------|---|----|---|----|--|----|---|--|--|
|   | Budget |  | Actual |   |    | Actual  |    | Budget   |    | \$  | %  |  |
| REVENUE:  |        |  |        |   |    |   |    |  |    |   |  |  |
| IETF Meetings Revenue<br>Meeting Sponsorships<br>Hotel Commissions<br>Other Revenue<br>ISOC Contribution  | \$     | 2,062,500<br>100,000<br>150,000<br>-<br>1,445,918  | \$     | 461,080<br>-  |    | 1,289,112<br>-<br>2,189<br>-<br>406,468   |    | 1,321,667<br>33,333<br>50,000<br>-<br>498,686  |    | (32,555)<br>(33,333)<br>(47,811)<br>92,218  | -2.46%<br>-100.00%<br>-95.62%<br>18.49%  |  |
| Total Revenue   | \$     | 3,758,418  | \$     | 461,080   |    | 1,697,769   |    | 1,903,686  | -  |   |  |  |
|   |        |  |        |   |    |   |    |  |    |   |  |  |
| EXPENSES:   |        |  |        |   |    |   |    |  |    |   |  |  |
| Salaries & related expenses<br>RFC Editor<br>IETF Secretariat & Meetings<br>IETF Discretionary Funding<br>IAB Discretionary Funding<br>IASA Support (tools dev, special projects)<br>Travel,telephone,meetings & other misc. exps.<br>Professional Services (legal, consultants)<br>D&O Insurance | \$     | $\begin{array}{c} 184,888\\ 882,121\\ 2,000,000\\ 50,000\\ 43,500\\ 300,112\\ 124,934\\ 25,000\\ 16,000\\ \end{array}$ | \$     | 18,106<br>32,208<br>162,181<br>920<br>5,631<br>2,416<br>10,025<br>509 | \$ | 92,988<br>382,226<br>1,045,391<br>17,140<br>23,317<br>25,662<br>44,142<br>8,817<br>15,173 | \$ | 92,444<br>441,061<br>1,101,670<br>25,000<br>21,750<br>75,112<br>62,467<br>14,750<br>16,000 | \$ | (544)<br>58,835<br>56,279<br>7,860<br>(1,567)<br>49,450<br>18,325<br>5,933<br>827 | -0.59%<br>13.34%<br>5.11%<br>31.44%<br>-7.20%<br>65.84%<br>29.33%<br>40.22%<br>5.17% |  |
| Total Direct expenses   | \$     | 3,626,555  |        | 231,996   |    | 1,654,856   |    | 1,850,254  |    | 195,398   | 10.56%   |  |
| G&A/Governance Allocation   |        | 106,863  |        | 8,171   |    | 42,913  |    | 53,432   |    | 10,519  | 19.69%   |  |
| Total IASA expenses *   | \$     | 3,733,418  | \$     | 240,167   | \$ | 1,697,769   | \$ | 1,903,686  | \$ | 205,917   | 10.82%   |  |

\* Does not include \$25,000 in legal fees which were budgeted for the IETF Trust, which is a separate legal entity and must be accounted for as such.

## Notes:

- (1) For 2006, the ISOC Board approved a contribution to IASA of \$1,445,918.
- (2) RFC Editor includes actual invoices for Q1 and Q2.
- (3) An estimate was used for the June NeuStar invoice, since we have not received it yet.
- (4) IASA tools and special projects represents all costs for RFC copy-edit consultant, who was budgeted by IAD in the "Special Projects" category. In May, the consultant's contract was reduced to (2) weeks per month through the end of July, at which time the contract will be terminated.
- (5) IAB discretionary funds include expenses for 2-day IAB Retreat at the end of May.
- (6) D&O insurance includes premiums for IETF, IAB, IAD, RFC Editor, IANA Designated Experts and other Working Group Chairs covered under the IETF. It does not include premiums for the IETF Trust.