

Internet Society
IETF Statement of Activity
For the Month Ending June 30, 2015

Income	June	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
IETF Registrations	\$ -	\$ 814,050	\$ 764,000	\$ 50,050	\$ 2,342,500	1
Meeting Sponsorships	-	330,000	330,000	-	906,000	2
InKind Sponsorships	7,084	145,997	95,838	50,159	410,000	3
Hotel Commissions	-	57,347	40,000	17,347	110,000	4
Bits-N-Bites	-	55,000	75,000	(20,000)	150,000	5
Event Revenue	-	30,000	50,000	(20,000)	150,000	6
Miscellaneous Revenue	-	49,406	-	49,406	-	7
Total Income	\$ 7,084	\$ 1,481,800	\$ 1,354,838	\$ 126,962	\$ 4,068,500	
Expenses	June	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
Meeting Expenses						
Variable Managed Meeting Costs	12,547	383,677	329,379	(54,298)	960,000	8
IETF Secretariat	20,622	195,910	195,910	-	463,998	9
Meeting Space	-	-	-	-	377,000	10
NOC Expenses	-	177,221	190,000	12,779	619,000	11
Other Meeting Expenses	2,305	86,885	84,334	(2,551)	253,000	12
Total Meeting Expenses	\$ 35,474	\$ 843,693	\$ 799,623	\$ (44,070)	\$ 2,672,998	
Operating Expenses						
RFC Editor	\$ 83,069	\$ 485,436	\$ 489,500	4,064	\$ 989,000	13
IETF Secretariat	134,778	736,490	736,490	-	1,400,802	14
IASA Support	34,499	174,104	193,181	19,077	381,531	15
IETF Support	-	10,234	14,834	4,600	31,500	16
IAB Support	2,239	10,872	15,667	4,795	34,000	17
IRTF Support	-	4,699	3,333	(1,366)	10,000	18
Administrative InKind	2,917	17,502	17,500	(2)	35,000	19
Independent Submissions Editor	-	4,966	6,667	1,701	20,000	20
Special Projects	-	-	-	-	25,000	21
NomCom Support	-	-	2,667	2,667	8,000	22
IETF Trust Expenses	6,139	13,936	16,862	2,926	33,725	23
Transition Expenses	-	-	-	-	25,000	24
IT Maintenance	9,370	65,515	62,500	(3,015)	125,000	25
G&A/Governance (Indirect)	18,333	109,998	110,000	2	220,000	26
Total Operating Expenses	291,344	1,633,752	1,669,201	35,449	3,338,558	
Total Expenses	326,818	2,477,445	2,468,824	(8,621)	6,011,556	
Internet Society	June	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
ISOC Direct Contribution	\$ (319,734)	\$ (995,645)	\$ (1,113,986)	\$ 118,341	\$ (1,943,056)	27
Capital Development	9,000	57,300	57,300	-	215,000	28
ISOC Contribution plus Capital Development	\$ (328,734)	\$ (1,052,945)	\$ (1,171,286)	\$ 118,341	\$ (2,158,056)	29

Notes

1. IETF Registrations: Paid attendance exceeded the budget forecast by 65 attendees.
2. Meeting Sponsorships: Host sponsorship fee.
3. InKind Sponsorships: Includes the value of services and goods associated with the meeting, in Dallas this includes the contribution of food
4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees. Revenue exceeded budget estimate in
5. Bits-N-Bites: Includes the revenue received from event sponsors. There were two fewer sponsors than expected.
6. Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc. Only the Reception was
7. Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals,
8. Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing,
9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
11. NOC Expenses: Contractor services for the NOC and remote participation services, including travel and shipping expenses.
12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
17. IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
18. IRTF Support: IRTF meeting expenses.
19. Administrative InKind: Value of WebEx contribution for IETF use.
20. Independent Submissions Editor: ISE travel and meeting expenses.
21. Special Projects: IAOC discretionary funds for special projects, studies, or other.
22. NomCom Support: NomCom meeting expenses.

- 23. IETF Trust Expenses: Expenses include legal, insurance and storage.
- 24. Transition Expenses: Expenses associated with a transition from one contractor to another.
- 25. IT Maintenance: Tools maintenance.
- 26. G&A/Governance (Indirect): Cost of Internet Society support costs, e.g., accounting, sponsorship capture, administration.
- 27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M. Contribution to date below budget
- 28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K. Expenditures are \$16K ahead
- 29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.