

**Internet Society**  
**IETF Statement of Activity**  
**For the Month Ending November 30, 2015**

<b>Income</b>	<b>November</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>	<b>Notes</b>
IETF Registrations	\$ 842,476	\$ 2,541,361	\$ 2,342,500	\$ 198,861	\$ 2,342,500	1
Meeting Sponsorships	256,155	866,155	906,000	(39,845)	906,000	2
InKind Sponsorships	250,418	463,085	402,926	60,159	410,000	3
Hotel Commissions	27,089	140,971	110,000	30,971	110,000	4
Bits-N-Bites	53,376	178,376	150,000	28,376	150,000	5
Event Revenue	36,084	66,084	150,000	(83,916)	150,000	6
Miscellaneous Revenue	14,221	106,706	-	106,706	-	7
<b>Total Income</b>	<b>\$ 1,479,819</b>	<b>\$ 4,362,738</b>	<b>\$ 4,061,426</b>	<b>\$ 301,312</b>	<b>\$ 4,068,500</b>	
<b>Expenses</b>	<b>November</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>	
<b>Meeting Expenses</b>						
Variable Managed Meeting Costs	216,425	847,829	960,000	112,171	960,000	8
IETF Secretariat (AMS)	92,800	443,368	443,368	-	464,008	9
Meeting Space	256,155	360,914	377,000	16,086	377,000	10
NOC Expenses	236,888	604,405	619,000	14,595	619,000	11
Other Meeting Expenses	108,685	287,638	253,000	(34,638)	253,000	12
<b>Total Meeting Expenses</b>	<b>\$ 910,953</b>	<b>\$ 2,544,154</b>	<b>\$ 2,652,368</b>	<b>\$ 108,214</b>	<b>\$ 2,673,008</b>	
<b>Operating Expenses</b>						
RFC Editor	\$ 84,530	\$ 897,374	\$ 909,083	11,709	\$ 989,000	13
IETF Secretariat (AMS)	62,600	1,266,104	1,266,104	-	1,400,802	14
IASA Support (incl. IAD expenses & salary)	30,787	309,414	352,278	42,864	381,531	15
IETF Support	7,967	31,581	31,500	(81)	31,500	16
IAB Support	5,588	23,386	34,000	10,614	34,000	17
IRTF Support	5,736	12,009	10,000	(2,009)	10,000	18
Administrative InKind	2,917	32,087	32,083	(4)	35,000	19
Independent Submissions Editor	3,053	12,709	20,000	7,291	20,000	20
Special Projects	-	-	25,000	25,000	25,000	21
NomCom Support	2,921	3,229	8,000	4,771	8,000	22
IETF Trust Expenses	2,443	30,822	30,915	93	33,725	23
Transition Expenses	-	-	-	-	25,000	24
IT Maintenance	20,217	121,437	114,583	(6,854)	125,000	25
G&A/Governance (Indirect)	18,333	201,663	201,667	4	220,000	26
<b>Total Operating Expenses</b>	<b>247,092</b>	<b>2,941,815</b>	<b>3,035,213</b>	<b>93,398</b>	<b>3,338,558</b>	
<b>Total Expenses</b>	<b>1,158,045</b>	<b>5,485,969</b>	<b>5,687,581</b>	<b>201,612</b>	<b>6,011,566</b>	
<b>Internet Society</b>	<b>November</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>	
<b>ISOC Direct Contribution</b>	<b>\$ 321,774</b>	<b>\$ (1,123,231)</b>	<b>\$ (1,626,155)</b>	<b>\$ 502,924</b>	<b>\$ (1,943,066)</b>	27
<b>Capital Development</b>	<b>14,250</b>	<b>137,200</b>	<b>190,300</b>	<b>53,100</b>	<b>215,000</b>	28
<b>ISOC Contribution plus Capital Development</b>	<b>\$ 307,524</b>	<b>\$ (1,260,431)</b>	<b>\$ (1,816,455)</b>	<b>\$ 556,024</b>	<b>\$ (2,158,066)</b>	29

**Notes**

1. IETF Registrations: Paid attendance exceeded the budget forecast by 66 attendees.
2. Meeting Sponsorships: Host sponsorship fee covering the cost of the Meeting Space.
3. InKind Sponsorships: Includes the value of services and goods associated with the meeting, in Yokohama this includes the NOC and the circuits for the meeting provided by WIDE.
4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees. Revenue exceeded budget estimate.
5. Bits-N-Bites: Managed by WIDE and represents the food and beverage costs for the event.
6. Event Revenue: WIDE provided the food and beverage for the Welcome Reception.
7. Miscellaneous Revenue: Includes Hackathon sponsorship, value of guest room comps, room rentals, companion fees, fees for expedited
8. Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing,
9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
11. NOC Expenses: Value of WIDE services for the NOC, circuits, and remote participation services, including travel and shipping expenses.
12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
17. IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
18. IRTF Support: IRTF meeting expenses.
19. Administrative InKind: Value of WebEx contribution for IETF use.
20. Independent Submissions Editor: ISE travel and meeting expenses.
21. Special Projects: IAOC discretionary funds for special projects, studies, or other.

- 22. NomCom Support: NomCom meeting expenses.
- 23. IETF Trust Expenses: Expenses include legal, insurance and storage.
- 24. Transition Expenses: Expenses associated with a transition from one contractor to another.
- 25. IT Maintenance: Tools maintenance.
- 26. Cost of Internet Society Support costs (accounting, sponsorship capture, administration)
- 27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M. Contribution to date below budget
- 28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K. Expenditures are \$16K ahead
- 29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.