

**Internet Society
IETF Statement of Activity
For the Month Ending October 31, 2015**

Income	October	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
IETF Registrations	\$ -	\$ 1,698,885	\$ 1,593,125	\$ 105,760	\$ 2,342,500	1
Meeting Sponsorships	-	610,000	660,000	(50,000)	906,000	2
InKind Sponsorships	7,084	212,667	162,508	50,159	410,000	3
Hotel Commissions	-	113,882	95,000	18,882	110,000	4
Bits-N-Bites	-	125,000	75,000	50,000	150,000	5
Event Revenue	-	30,000	100,000	(70,000)	150,000	6
Miscellaneous Revenue	700	92,482	-	92,482	-	7
Total Income	\$ 7,784	\$ 2,882,916	\$ 2,685,633	\$ 197,283	\$ 4,068,500	
Expenses	October	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
Meeting Expenses						
Variable Managed Meeting Costs	15,731	631,404	643,109	11,705	960,000	8
IETF Secretariat (AMS)	20,622	278,398	278,398	-	463,998	9
Meeting Space	-	104,759	131,000	26,241	377,000	10
NOC Expenses	-	367,517	383,000	15,483	619,000	11
Other Meeting Expenses	-	178,952	168,668	(10,284)	253,000	12
Total Meeting Expenses	\$ 36,353	\$ 1,561,030	\$ 1,604,175	\$ 43,145	\$ 2,672,998	
Operating Expenses						
RFC Editor	\$ 85,380	\$ 812,844	\$ 819,167	6,323	\$ 989,000	13
IETF Secretariat (AMS)	134,778	1,275,602	1,275,602	-	1,400,802	14
IASA Support (incl. IAD expenses & salary)	27,756	278,627	318,692	40,065	381,531	15
IETF Support	-	23,613	23,168	(445)	31,500	16
IAB Support	-	17,799	24,834	7,035	34,000	17
IRTF Support	-	6,273	6,666	393	10,000	18
Administrative InKind	2,917	29,170	29,167	(3)	35,000	19
Independent Submissions Editor	-	9,656	13,334	3,678	20,000	20
Special Projects	-	-	12,500	12,500	25,000	21
NomCom Support	-	308	5,334	5,026	8,000	22
IETF Trust Expenses	3,051	28,378	28,104	(274)	33,725	23
Transition Expenses	-	-	-	-	25,000	24
IT Maintenance	6,042	101,221	104,167	2,946	125,000	25
G&A/Governance (Indirect)	18,333	183,330	183,333	3	220,000	26
Total Operating Expenses	278,257	2,766,821	2,844,068	77,247	3,338,558	
Total Expenses	314,610	4,327,851	4,448,243	120,392	6,011,556	
Internet Society	October	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
ISOC Direct Contribution	\$ (306,826)	\$ (1,444,935)	\$ (1,762,610)	\$ 317,675	\$ (1,943,056)	27
Capital Development	25,650	122,950	140,300	17,350	215,000	28
ISOC Contribution plus Capital Development	\$ (332,476)	\$ (1,567,885)	\$ (1,902,910)	\$ 335,025	\$ (2,158,056)	29

Notes

1. IETF Registrations: Paid attendance exceeded the budget forecast by 65 attendees for Dallas and 100 in Prague
2. Meeting Sponsorships: Host sponsorship fee. Met target in Dallas; under by \$50K in Prague
3. InKind Sponsorships: Includes the value of services and goods associated with the meeting, in Dallas this includes the contribution of food and beverages for the Welcome Reception and the circuits for the meeting.
4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees. Revenue exceeded budget estimate in part because of higher attendance in Dallas, however it was slightly under forecast for Prague.
5. Bits-N-Bites: Includes the revenue received from event sponsors. There were two fewer sponsors than expected in Dallas; but as Prague had not been scheduled for a BnB; revenue exceeded the forecast.
6. Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc. Only the Reception was sponsored in Dallas. In Prague no sponsor for the Reception or breaks, etc.
7. Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc. Hotel and tax rebates accounted for \$38,000 of the total in Dallas.
8. Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor. In Dallas nearly \$10,000 above budget estimate due to added food and beverage for increased attendance and additional screens in several meeting rooms to accommodate remote participation.
9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
11. NOC Expenses: Contractor services for the NOC and remote participation services, including travel and shipping expenses.
12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.

16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
17. IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
18. IRTF Support: IRTF meeting expenses.
19. Administrative InKind: Value of WebEx contribution for IETF use.
20. Independent Submissions Editor: ISE travel and meeting expenses.
21. Special Projects: IAOC discretionary funds for special projects, studies, or other.
22. NomCom Support: NomCom meeting expenses.
23. IETF Trust Expenses: Expenses include legal, insurance and storage.
24. Transition Expenses: Expenses associated with a transition from one contractor to another.
25. IT Maintenance: Tools maintenance.
26. Cost of Internet Society Support costs (accounting, sponsorship capture, administration)
27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M. Contribution to date below budget
28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K. Expenditures are \$16K ahead
29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.