

Internet Society
IETF Statement of Activity
For the Month Ending September 30, 2015

Income	September	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
IETF Registrations	\$ -	\$ 1,698,885	\$ 1,593,125	\$ 105,760	\$ 2,342,500	1
Meeting Sponsorships	-	610,000	660,000	(50,000)	906,000	2
InKind Sponsorships	7,084	205,583	155,424	50,159	410,000	3
Hotel Commissions	7,233	113,882	95,000	18,882	110,000	4
Bits-N-Bites	-	125,000	75,000	50,000	150,000	5
Event Revenue	-	30,000	100,000	(70,000)	150,000	6
Miscellaneous Revenue	55	91,782	-	91,782	-	7
Total Income	\$ 14,372	\$ 2,875,132	\$ 2,678,549	\$ 196,583	\$ 4,068,500	
Expenses	September	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
Meeting Expenses						
Variable Managed Meeting Costs	-	615,673	643,109	27,436	960,000	8
IETF Secretariat (AMS)	20,622	257,776	257,776	-	463,998	9
Meeting Space	-	104,759	131,000	26,241	377,000	10
NOC Expenses	32,651	367,517	383,000	15,483	619,000	11
Other Meeting Expenses	-	178,952	168,668	(10,284)	253,000	12
Total Meeting Expenses	\$ 53,273	\$ 1,524,677	\$ 1,583,553	\$ 58,876	\$ 2,672,998	
Operating Expenses						
RFC Editor	\$ 78,250	\$ 727,464	\$ 739,250	11,786	\$ 989,000	13
IETF Secretariat (AMS)	134,778	1,140,824	1,140,824	-	1,400,802	14
IASA Support (incl. IAD expenses & salary)	25,968	250,871	288,105	37,234	381,531	15
IETF Support	-	20,379	23,168	2,789	31,500	16
IAB Support	-	17,799	24,834	7,035	34,000	17
IRTF Support	-	6,273	6,666	393	10,000	18
Administrative InKind	2,917	26,253	26,250	(3)	35,000	19
Independent Submissions Editor	-	12,890	13,334	444	20,000	20
Special Projects	-	-	12,500	12,500	25,000	21
NomCom Support	-	308	5,334	5,026	8,000	22
IETF Trust Expenses	2,505	25,327	25,294	(33)	33,725	23
Transition Expenses	-	-	-	-	25,000	24
IT Maintenance	12,480	95,179	93,750	(1,429)	125,000	25
G&A/Governance (Indirect)	18,333	164,997	165,000	3	220,000	26
Total Operating Expenses	275,231	2,488,564	2,564,309	75,745	3,338,558	
Total Expenses	328,504	4,013,241	4,147,862	134,621	6,011,556	
Internet Society	September	YTD Actual	YTD Budget	YTD Variance	Annual Budget	
ISOC Direct Contribution	\$ (314,132)	\$ (1,138,109)	\$ (1,469,313)	\$ 331,204	\$ (1,943,056)	27
Capital Development	40,000	97,300	140,300	43,000	215,000	28
ISOC Contribution plus Capital Development	\$ (354,132)	\$ (1,235,409)	\$ (1,609,613)	\$ 374,204	\$ (2,158,056)	29

Notes

1. IETF Registrations: Paid attendance exceeded the budget forecast by 65 attendees.
2. Meeting Sponsorships: Host sponsorship fee.
3. InKind Sponsorships: Includes the value of services and goods associated with the meeting.
4. Hotel Commissions: IETF receives a commission from guest rooms reserved by meeting attendees.
5. Bits-N-Bites: Includes the revenue received from event sponsors.
6. Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.
7. Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.
8. Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.
9. IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
10. Meeting Space: There are meeting space costs in Europe, Asia, but not in North America.
11. NOC Expenses: Contractor services for the NOC and remote participation services, including travel and shipping expenses.
12. Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
13. RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
14. IETF Secretariat (AMS): AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
15. IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
16. IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
17. IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
18. IRTF Support: IRTF meeting expenses.
19. Administrative InKind: Value of WebEx contribution for IETF use.
20. Independent Submissions Editor: ISE travel and meeting expenses.

21. Special Projects: IAOC discretionary funds for special projects, studies, or other.
22. NomCom Support: NomCom meeting expenses.
23. IETF Trust Expenses: Expenses include legal, insurance and storage.
24. Transition Expenses: Expenses associated with a transition from one contractor to another.
25. IT Maintenance: Tools maintenance.
26. Cost of Internet Society Support costs (accounting, sponsorship capture, administration)
27. ISOC Direct Contribution: Internet Society financial contribution to the IETF for 2015 budgeted for \$1.9M.
28. Capital Investment: Investment by Internet Society in IETF software development. Annual budget is \$215K.
29. ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.