IETF Meetings 2014 IETF 91 Honolulu							
Registration	\$	686,505	\$	754,250	\$	(67,745)	1
Sponsorships	\$	330,000	\$	330,000	\$	-	
Event Sponsorships	\$	93,000	\$	75,000	\$	18,000	2
Bits-N-Bites	\$	_	\$	75,000	\$	(75,000)	3
Hotel Commissions	\$	70,706	\$	60,000	\$	10,706	
Miscellaneous	\$	74,906	\$	_	\$	74,906	4
Total Revenue	\$	1,255,117	\$	1,294,250	\$	(39,133)	
Meeting Expenses		Actual		Budget	1	/ariance	Notes
Food & Beverage	\$	274,592	\$	243,821	\$	(30,771)	5
Network & Connectivity	\$	185,191	\$	175,000	\$	(10,191)	
Meeting Space	\$	_	\$	_	\$	-	6
Meeting Labor	\$	111,259	\$	111,500	\$	241	
Audio Visual & Power	\$	55,151	\$	46,663	\$	(8,488)	
Miscellaneous	\$	63,756	\$	83,673	\$	19,917	7
Total Meeting Expenses	\$	689,949	\$	660,657	\$	(29,292)	
Funds Available for IETF Operations	\$	565,168	\$	633,593	\$	(68,425)	8
Notes							
1 Paid attendance was 132 less than estimated in the Budget.							
2 Additional contribution for enhanced Welcome Reception.							
3 Bits-N-Bites was cancelled							
4 Miscellaneous includes city incentives, rebates on the hotel master account and space rental to groups							•
5 Increase was to cover Welcome Reception and meeting break costs							
6 Typically no meeting space costs in North America							
7 Miscellaneous includes credit card fees, cancellation insurance, shipping, travel, printing, etc.							
8 Funds Secretariat, RFC Services, Adminis	trati	on, etc, costs.					