

Internet Society
IETF Statement of Activity
For the Month Ending January 31, 2011

	<u>JAN ACTL</u>	<u>YTD ACTL</u>	<u>YTD BDGT</u>	<u>YTD VAR</u>	<u>ANNL BDGT</u>
Revenue					
Meeting Revenue					
IETF Registrations	0	0	0	0	2,132,250
Hotel Commissions	0	0	0	0	140,000
Total Meeting Revenue	0	0	0	0	2,272,250
Sponsorship Revenue					
ISOC's IETF Sponsorships	0	0	0	0	480,000
NOC Sponsorships	0	0	0	0	465,000
Total Sponsorship Revenue	0	0	0	0	945,000
New/Miscellaneous Revenue					
New Revenue	0	0	0	0	100,000
Total New/Miscellaneous Rev	0	0	0	0	100,000
Total Revenue	0	0	0	0	3,317,250
Expenses					
RFC Services					
RFC Editor	49,725	49,725	51,300	1,575	886,700
Total RFC Services	49,725	49,725	51,300	1,575	886,700
Secretariat, Meeting & IT Svcs					
IETF Secretariat & Mtng (AMS)	128,625	128,625	134,520	5,895	1,614,241
Other Secretariat Expenses	0	0	0	0	17,000
Total Secretariat, Meeting & IT Svcs	128,625	128,625	134,520	5,895	1,631,241
Meeting Expenses					
Variable Managed Meeting Costs	3,891	3,891	0	-3,891	780,000
Meeting Space	0	0	0	0	390,000
Other Meeting Expenses	1,201	1,201	0	-1,201	114,500
NOC Expenses	0	0	0	0	465,000
Total Meeting Expenses	5,093	5,093	0	-5,093	1,749,500
IASA, IETF, IAB, IRTF, NomCom Support					
IASA Support	19,049	19,049	35,179	16,130	300,875
IETF Support	0	0	208	208	34,625
IAB Support	0	0	83	83	31,625
IRTF Support	0	0	0	0	15,000
Tools	6,600	6,600	7,500	900	60,000
NomCom Support	0	0	0	0	8,875
Total IASA, IETF, IAB, IRTF, NomCom	25,649	25,649	42,971	17,322	451,000
IETF Trust Expenses					
IETF Trust Expenses	1,500	1,500	1,775	275	25,000
Total IETF Trust Expenses	1,500	1,500	1,775	275	25,000
Miscellaneous					
Transition Expenses	20,000	20,000	20,000	0	145,000
G&A/Governance (Indirect)	9,583	9,583	9,583	0	115,000
Total Miscellaneous	29,583	29,583	29,583	0	260,000
Total Expenses	240,175	240,175	260,149	19,974	5,003,441
ISOC Direct Contribution excl. development	(240,175)	(240,175)	(260,149)	19,974	(1,686,191)
IT Tools Development	0	0	0	0	429,000
ISOC Direct Contribution incl. development	(240,175)	(240,175)	(260,149)	19,974	(2,115,191)

January IETF Statement

Summary

January is a typical non-IETF-meeting month, that is, there are no revenues and expenses will be those typically associated with operations.

Revenues: None

The three Meeting months will have revenues representing 30+% of the total revenues.

Expenses:

Expenses represent 5% of the year's expenses, typical of the non-meeting months.

There is nothing unusual about the expenses for January, the top three expenses for the month are the Secretariat, RFC Services and IASA.

Meeting months' expenses will typically be 16% of the year's expenses.

Tools:

There were no tools development payments for January. There is approximately \$150,000 in project work underway.