

**IETF Statement of Activity
For the Month Ending June 30, 2018**

	June	YTD Actual	YTD Budget	YTD Variance	Annual Budget
Non-Meeting Revenue					
ISOC Contribution	\$ 38,750	\$ 1,607,500	\$ 1,657,500	\$ (50,000)	\$ 3,007,774
1 ISOC Contribution Cash	\$ 25,000	\$ 1,525,000	\$ 1,500,000	\$ 25,000	\$ 2,692,774
ISOC In-Kind Contribution (Comms Support)	\$ 13,750	\$ 82,500	\$ 82,500	\$ -	\$ 165,000
2 ISOC In-Kind Contribution (Sponsorship Support)	\$ -	\$ -	\$ 75,000	\$ (75,000)	\$ 150,000
Administrative In-Kind Contribution	\$ 9,417	\$ 56,502	\$ 56,502	\$ -	\$ 113,000
Webex	\$ 2,917	\$ 17,502	\$ 17,502	\$ -	\$ 35,000
IK Tools Maintenance	\$ 6,500	\$ 39,000	\$ 39,000	\$ -	\$ 78,000
Total Non-Meeting Revenue	\$ 48,167	\$ 1,664,002	\$ 1,714,002	\$ (50,000)	\$ 3,120,774
Meeting Revenue					
3 Registration Fees	\$ -	\$ 810,575	\$ 746,250	\$ 64,325	\$ 2,114,750
4 Sponsorship	\$ -	\$ 483,333	\$ 450,000	\$ 33,333	\$ 1,325,000
Sponsorship - In-Kind	\$ -	\$ 58,333	\$ 58,333	\$ -	\$ 175,000
Hotel Commissions	\$ -	\$ 60,000	\$ 60,000	\$ -	\$ 160,000
5 Misc.	\$ -	\$ 82,510	\$ 74,025	\$ 8,485	\$ 134,075
Total Meeting Revenue	\$ -	\$ 1,494,751	\$ 1,388,608	\$ 106,143	\$ 3,908,825
TOTAL REVENUE	\$ 48,167	\$ 3,158,753	\$ 3,102,610	\$ 56,143	\$ 7,029,599
Meeting Expenses					
Variable Managed Meeting Costs	\$ -	\$ 344,287	\$ 358,447	\$ (14,160)	\$ 969,424
IETF Secretariat	\$ 66,065	\$ 396,390	\$ 396,390	\$ -	\$ 792,780
6 Meeting Space	\$ -	\$ 76,956	\$ 110,000	\$ (33,044)	\$ 210,000
NOC Expenses	\$ -	\$ 317,639	\$ 296,936	\$ 20,703	\$ 832,936
In-Kind Circuits	\$ -	\$ 25,000	\$ 25,000	\$ -	\$ 75,000
7 Contract Costs (incl. shipping)	\$ -	\$ 183,183	\$ 175,000	\$ 8,183	\$ 500,000
Venue Network Costs	\$ -	\$ 15,992	\$ 12,936	\$ 3,056	\$ 12,936
Remote & Mtg Archive Services	\$ -	\$ 49,706	\$ 50,000	\$ (294)	\$ 150,000
8 RPS Travel	\$ -	\$ 13,363	\$ 9,000	\$ 4,363	\$ 35,000
9 NOC Travel	\$ -	\$ 30,396	\$ 25,000	\$ 5,396	\$ 60,000
VAT Recovery Expense	\$ -	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
Other Meeting Expenses	\$ (13,737)	\$ 118,236	\$ 107,586	\$ 10,650	\$ 264,229
In-Kind	\$ -	\$ 33,333	\$ 33,333	\$ -	\$ 100,000
Ombuds Travel	\$ -	\$ 8,000	\$ 8,000	\$ -	\$ 20,000
10 Miscellaneous (insurance, credit card fees, other)	\$ (13,737)	\$ 76,903	\$ 66,253	\$ 10,650	\$ 144,229
Total Meeting Expenses	\$ 52,328	\$ 1,273,509	\$ 1,289,359	\$ (15,850)	\$ 3,089,369
Operating Expenses					
RFC Services	\$ 90,455	\$ 554,811	\$ 619,080	\$ (64,269)	\$ 1,238,160
11 RFC Production Center	\$ 81,680	\$ 497,186	\$ 547,580	\$ (50,394)	\$ 1,095,160
12 RFC Series Editor	\$ 8,775	\$ 57,625	\$ 71,500	\$ (13,875)	\$ 143,000
IETF Secretariat	\$ 114,860	\$ 685,910	\$ 685,910	\$ -	\$ 1,375,070
Administrative	\$ 66,290	\$ 396,440	\$ 396,440	\$ -	\$ 794,180
IT	\$ 33,145	\$ 198,220	\$ 198,220	\$ -	\$ 397,090
Financial	\$ 15,425	\$ 91,250	\$ 91,250	\$ -	\$ 183,800
Administration	\$ 53,725	\$ 333,466	\$ 335,000	\$ (1,534)	\$ 670,000
13 IASA Support	\$ 39,570	\$ 273,478	\$ 258,750	\$ 14,728	\$ 517,500
IETF Support	\$ 4,859	\$ 19,249	\$ 18,750	\$ 499	\$ 37,500
IAB Support	\$ 4,168	\$ 16,436	\$ 18,750	\$ (2,314)	\$ 37,500
IRTF Support	\$ 2,211	\$ 2,211	\$ 6,250	\$ (4,039)	\$ 12,500
Independent Submissions Editor	\$ -	\$ 3,636	\$ 10,000	\$ (6,364)	\$ 20,000
NomCom Support	\$ -	\$ 956	\$ 5,000	\$ (4,044)	\$ 10,000
Administrative In-Kind	\$ 2,917	\$ 17,500	\$ 17,500	\$ -	\$ 35,000
Webex	\$ -	\$ -	\$ -	\$ -	\$ -
14 Special Projects	\$ -	\$ -	\$ 25,000	\$ (25,000)	\$ 50,000
Transition Expenses	\$ -	\$ 8,000	\$ 37,500	\$ (29,500)	\$ 75,000
15 IAD	\$ -	\$ -	\$ 25,000	\$ (25,000)	\$ 50,000
Legal	\$ -	\$ 8,000	\$ 12,500	\$ (4,500)	\$ 25,000
Tools Maintenance	\$ 15,799	\$ 100,163	\$ 108,500	\$ (8,337)	\$ 217,000
In-Kind (IK)	\$ 6,500	\$ 39,000	\$ 39,000	\$ -	\$ 78,000
16 Contracts	\$ 9,299	\$ 61,163	\$ 69,500	\$ (8,337)	\$ 139,000
ISOC Support Services	\$ 21,750	\$ 106,500	\$ 157,500	\$ (51,000)	\$ 315,000
17 Sponsorship Support	\$ 8,000	\$ 24,000	\$ 75,000	\$ (51,000)	\$ 150,000
Communications Support	\$ 13,750	\$ 82,500	\$ 82,500	\$ -	\$ 165,000
Total Operating Expenses	\$ 296,590	\$ 1,788,850	\$ 1,968,490	\$ (179,640)	\$ 3,940,230
Total Expenses	\$ 348,918	\$ 3,062,359	\$ 3,257,849	\$ (195,490)	\$ 7,029,599
Net Deficit/Surplus	\$ (300,751)	\$ 96,394	\$ (155,239)	\$ 251,633	\$ -
ISOC Capital Investment	\$ -	\$ -	\$ 100,000	\$ (100,000)	\$ 200,000

NOTES

- 1 \$25k represents YANG Catalog contribution
- 2 Sponsorship staff contracted April 2018 outside of ISOC
- 3 IETF101 paid registrations greater than budgeted - 85 more
- 4 IETF 101 Host Sponsorship greater than budgeted
- 5 IETF101 Affiliate room rental greater than budgeted
- 6 IETF101 actual meeting space fee lower than anticipated
- 7 IETF101 Contractor expenses greater than budgeted - travel and shipping
- 8 IETF101 RPS travel expenses greater than budgeted
- 9 IETF101 NOC travel expenses greater than budgeted
- 10 Credit card fees higher than anticipated due to higher than anticipated paid registrations; unbudgeted need to hire auditor for IETF100 city rebate audit (\$2,845); staff travel expenses for I* retreats moved to appropriate I* budgets under Operating Expenses/Administration
- 11 Budget includes hiring new editor for new format work; not yet required
- 12 Variance in RFC Series Editor related to timing of expenses
- 13 Variances in IAOC Support due to unbudgeted staff travel to retreats
- 14 No special projects to date
- 15 No IAD transition expenses to date
- 16 Torchbox website support fees moved to IASA Support
- 17 Budgeted position vacant Jan - Mar 2018