

Internet Society
IETF Statement of Activity
For the Month Ending March 31, 2016

	Mar Actuals	YTD Actual	YTD Budget	YTD Variance	Annual Budget	Notes
Income						
IETF Registrations	\$ -	\$ -	\$ -	\$ -	\$ 2,364,000	1
Meeting Sponsorships	-	-	-	-	990,000	2
InKind Sponsorships	7,084	21,252	46,251	(24,999)	255,000	3
Hotel Commissions	-	-	-	-	140,000	4
Bits-N-Bites	-	-	-	-	210,000	5
Hackathon	-	-	-	-	120,000	6
Event Revenue	-	-	-	-	150,000	7
Miscellaneous Revenue	11,109	11,109	-	11,109	107,000	8
Total Income	\$ 18,193	\$ 32,361	\$ 46,251	\$ (13,890)	\$ 4,336,000	
Expenses						
Meeting Expenses						
Variable Managed Meeting Costs	-	12,226	-	(12,226)	988,000	9
IETF Secretariat Labor	21,147	63,441	63,441	-	475,816	10
Meeting Space	-	-	-	-	439,000	11
NOC Expenses	-	9,393	7,500	(1,893)	731,000	12
Other Meeting Expenses	-	911	24,999	24,088	301,000	13
Total Meeting Expenses	21,147	85,971	95,940	9,969	2,934,816	
Operating Expenses						
RFC Editor	\$ 88,125	\$ 264,650	\$ 269,499	4,849	\$ 1,108,000	14
IETF Secretariat & Meeting (AMS)	118,954	356,862	356,862	-	1,427,447	15
IASA Support (incl. IAD expenses & salary)	25,106	75,950	91,629	15,679	379,023	16
IETF Support	-	-	-	-	32,500	17
IAB Support	-	138	-	(138)	32,500	18
IRTF Support	-	-	-	-	10,000	19
Administrative InKind	2,917	8,751	8,751	-	35,000	20
Independent Submissions Editor	-	-	-	-	15,000	21
Special Projects	-	-	-	-	25,000	22
NomCom Support	-	-	-	-	8,000	23
VAT Recovery Expense	-	-	-	-	95,000	24
IT Maintenance	4,167	22,281	31,251	8,970	125,000	25
G&A/Governance (Indirect)	22,917	68,751	68,751	-	275,000	26
Total Operating Expenses	262,186	797,383	826,743	29,360	3,567,470	
Total Expenses	\$ 283,333	\$ 883,354	\$ 922,683	\$ 39,329	\$ 6,502,286	
Internet Society						
Direct Contribution excl. development	\$ (265,140)	\$ (850,993)	\$ (876,432)	\$ 25,439	\$ (2,166,286)	27
IT Tools Development	-	-	-	-	200,000	28
Direct Contribution incl. development	\$ (265,140)	\$ (850,993)	\$ (876,432)	\$ 25,439	\$ (2,366,286)	29

IETF Statement Footnotes ("a" = description of category; "b" = commentary on Year-to-Date)

- 1 a IETF Registrations: Early, Late, Student & Day
- b No significant variance
- 2 a Meeting Sponsorships: Host sponsorship contribution
- b No significant variance
- 3 a InKind Sponsorships: The value of donated services and goods associated with the meetings, plus contributions of WebEx and tools support services
- b The variance represents the loss of an expected InKind corporate contribution
- 4 a Hotel Commissions: IETF receives a commission from IETF guest rooms reserved by meeting attendees.
- b No significant variance
- 5 a Bits-N-Bites: Includes the revenue received from event sponsors.
- b No significant variance
- 6 a Hackathon: Sponsor revenue
- b No significant variance
- 7 a Event Revenue: Includes the sponsorship contributions for the Welcome Reception, breaks, ice cream social, etc.
- b No significant variance
- 8 a Miscellaneous Revenue: Includes revenue from tax rebates, hotel rebates, value of guest room comps and upgrades, room rentals, companion fees, fees for expedited letters of invitation, etc.
- b No significant variance
- 9 a Variable Managed Meeting Costs: Includes food and beverage, audio visual equipment, electric power, security, shipping, staff travel, printing, temporary labor.
- b No significant variance
- 10 a IETF Meeting Labor (AMS): AMS labor costs associated with IETF meetings.
- b No significant variance
- 11 a Meeting Space: Charges for meeting rooms (not charged separately in North America).
- b No significant variance
- 12 a NOC Expenses: Contractor services for the NOC and remote participation services, including in-kind circuit contributions, travel and shipping expenses.
- b No significant variance
- 13 a Other Meeting Expenses: Includes cancellation insurance, credit card fees, NOC volunteer costs, site qualification travel.
- b The variance represents the loss of an expected InKind corporate contribution
- 14 a RFC Editor: Includes RFC Series Editor, RFC Production Center and RFC Publisher contract costs.
- b No significant variance
- 15 a IETF Secretariat: AMS labor costs associated with IESG, IAB, administrative, financial, and IT support.
- b No significant variance
- 16 a IASA Support: IAD compensation, travel, legal, IAOC meeting and retreat expenses, insurance, and miscellaneous.
- b No significant variance
- 17 a IETF Support: IESG meeting and retreat expenses, travel, and miscellaneous.
- b No significant variance
- 18 a IAB Support: IAB meeting and retreat expenses, travel, and miscellaneous.
- b No significant variance
- 19 a IRTF Support: IRTF meeting expenses.
- b No significant variance
- 20 a Administrative InKind: Value of Cisco WebEx contribution for IETF use.
- b No significant variance
- 21 a Independent Submissions Editor: ISE travel and meeting expenses.
- b No significant variance
- 22 a Special Projects: IAOC discretionary funds for special projects, studies, or other.
- b No significant variance
- 23 a NomCom Support: NomCom meeting expenses.
- b No significant variance
- 24 a VAT Recovery Expense: The cost to recover VAT taxes on meeting expenses.
- b No significant variance
- 25 a IT Maintenance: Tools maintenance and upgrades, includes in-kind and contracted support.
- b Variance represents timing difference in tools maintenance costs.
- 26 a G&A/Governance (Indirect): General & Administrative (G&A) fees cover the cost of support functions provided by ISOC.
- b No significant variance
- 27 a ISOC Direct Contribution: Internet Society financial contribution to the IETF for the fiscal year.
- b No significant variance
- 28 a Capital Investment: Investment by Internet Society in IETF and RFC Editor software development.
- b No significant variance
- 29 a ISOC Contribution plus Capital Development: Total of the direct financial contribution and capital investment.
- b No significant variance