

**2010 IETF Meetings
Financial Statement**

Meeting Revenue	IETF 77 Anaheim Actual	IETF 77 Anaheim Budget	IETF 77 Anaheim Variance
Registration	725,953	728,500	(2,547)
Sponsorships	43,000	50,000	(7,000)
NOC Sponsorship	50,000	130,000	(80,000)
Hotel Commission	66,645	40,000	26,645
Miscellaneous	16,490	0	16,490
Total Revenue	902,088	948,500	(46,412)
Meeting Expenses			
Food & Beverage	184,149	172,665	(11,484)
Network & Connectivity Costs	163,198	130,000	(33,198)
Meeting Room Costs	0	0	0
Allocated Secretariat/Temp Labor	110,932	114,000	3,068
Audio Visual & Power	26,992	35,000	8,008
Travel; Meeting & Qual Visits	11,405	10,000	(1,405)
Miscellaneous	46,356	51,855	5,499
Total Expenses	543,032	513,520	(29,512)
Net Surplus/(Deficit)	\$ 359,056	\$ 434,980	(75,924)