Internet Society IETF Statement of Activity For the Quarter Ending March 31, 2010

| | Q1 ACTL | YTD ACTL | YTD BDGT | YTD VAR | ANNL BDGT |
|--|----------------------|------------------------------------|----------------------|------------------------|------------------------|
| Revenue | | | | | |
| Meeting Revenue | | | | | |
| IETF Registrations | \$727,735 | \$727,735 | \$728,500 | -\$766 | \$2,084,000 |
| Hotel Commissions | \$66,645 | \$66,645 | \$40,000 | \$26,645 | \$70,000 |
| Total Meeting Revenue | \$794,379 | \$794,379 | \$768,500 | \$25,879 | \$2,154,000 |
| | | | | | |
| Sponsorship Revenue | | | | | |
| ISOC's IETF Sponsorships | \$43,000 | \$43,000 | \$30,000 | \$13,000 | \$490,000 |
| NOC Sponsorships | \$50,000 | \$50,000 | \$130,000 | -\$80,000 | \$420,000 |
| Total Sponsorship Revenue | \$93,000 | \$93,000 | \$160,000 | -\$67,000 | \$910,000 |
| New/Miscellaneous Revenue | | | | | |
| Miscellaneous Revenue | \$20,234 | \$20,234 | \$20,000 | \$234 | \$70,000 |
| Total New/Miscellaneous Rev | \$20,234 | \$20,234 | \$20,000 | \$234 | \$70,000 |
| | Ψ 20,22 : | \$20,20 1 | Ψ20,000 | \$20 i | \$70,000 |
| Total Revenue | \$907,613 | \$907,613 | \$948,500 | -\$40,887 | \$3,134,000 |
| E | O4 ACTI | YTD ACTL | VTD DDCT | VTD VAD | ANNI DDCT |
| Expenses RFC Services | Q1 ACTL | TIDACIL | YTD BDGT | YTD VAR | ANNL BDGT |
| RFC Editor | \$177,039 | \$177,039 | \$165,000 | ¢12 020 | \$747 000 |
| Total RFC Services | \$177,039 | \$177,039 | \$165,000 | -\$12,039 -\$12,039 | \$747,000 \$747,000 |
| Total KI'C Services | \$177,037 | \$177,037 | \$103,000 | -\$12,037 | \$747,000 |
| Secretariat, Meeting & IT Svcs | | | | | |
| IETF Secretariat & Mtng (| \$385,875 | \$385,875 | \$384,501 | -\$1,374 | \$1,538,000 |
| Other Secretariat Expenses | \$0 | \$0 | \$5,000 | \$5,000 | \$15,000 |
| Total Secretariat, Meeting & | \$385,875 | \$385,875 | \$389,501 | \$3,626 | \$1,553,000 |
| Meeting Expenses | | | | | |
| Variable Managed Meeting | \$216,569 | \$216,569 | \$241,000 | \$24,431 | \$850,000 |
| Other Meeting Expenses | \$43,239 | \$43,239 | \$53,355 | \$10,116 | \$507,500 |
| NOC Expenses | \$162,062 | \$162,062 | \$130,000 | -\$32,062 | \$420,000 |
| Total Meeting Expenses | \$421,870 | \$421,870 | \$424,355 | \$2,485 | \$1,777,500 |
| | | | | | |
| IASA, IETF, IAB, NomCom Support | 0=2.4.62 | 0=2.4.62 | 000 462 | 04 7 300 | 0200 == 6 |
| IASA Support | \$73,163 | \$73,163 | \$88,463 | \$15,300 | \$309,556 |
| IETF Support | \$8,550 | \$8,550 | \$5,582 | -\$2,968 | \$34,750 |
| IAB Support Tools | \$9,661 | \$9,661 | \$5,334 \$5,000 | -\$4,327 | \$29,750 |
| NomCom Support | \$0 \$2,005 | \$0 \$2,095 | \$5,000 \$2,000 | \$5,000 | \$20,000 |
| Total IASA, IETF, IAB, NomC | \$2,095 \$93,469 | \$93,469 | \$2,000 \$106,379 | -\$95 \$12,910 | \$7,000 \$401,056 |
| Iotai IASA, IETF, IAB, Nome | \$75,407 | \$75,407 | \$100,577 | \$12,710 | \$401,030 |
| IETF Trust Expenses | | | | | |
| IETF Trust Expenses | \$433 | \$433 | \$8,124 | \$7,691 | \$32,500 |
| Total IETF Trust Expenses | \$433 | \$433 | \$8,124 | \$7,691 | \$32,500 |
| Misselloneers | | | | | |
| Miscellaneous | QEE 413 | OEF 410 | 011 /// | 012 747 | ₽ 7 5 000 |
| Transition Expenses G&A/Governance (Indirect | \$55,413 \$27,500 | \$55,413 \$27,500 | \$41,666 \$27,500 | -\$13,747 \$0 | \$75,000 \$110,000 |
| Total Miscellaneous | \$82,913 | \$82,913 | \$69,166 | -\$13,747 | \$110,000 \$185,000 |
| | ~~ - ,/- | ~~ - ,,, - - | 427,200 | +- - 77 | 4-30,000 |
| Total Expenses | \$1,161,598 | \$1,161,598 | \$1,162,525 | \$927 | \$4,696,056 |
| | Q1 ACTL | YTD ACTL | YTD BDGT | YTD VAR | ANNL BDGT |
| ISOC Direct Contribution | -\$253,985 | -\$253,985 | -\$214,025 | -\$39,960 | \$1,562,056 |
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