

Internet Society
IETF Statement of Activity
For the Month Ending October 31, 2013

| | October Actuals | YTD Actual | YTD Budget | YTD Variance | Annual Budget |
|---|---------------------|-----------------------|-----------------------|--------------------|-----------------------|
| Income | | | | | |
| IETF Registrations | \$ - | \$ 1,516,254 | \$ 1,440,000 | \$ 76,254 | \$ 2,140,000 |
| Meeting Sponsorships | - | 242,500 | 248,000 | (5,500) | 318,000 |
| NOC Sponsorships | - | 205,000 | 390,930 | (185,930) | 622,750 |
| Hotel Commissions | - | 107,113 | 110,000 | (2,887) | 165,000 |
| Bits-N-Bites | - | 122,500 | - | 122,500 | - |
| New Revenue | - | 13,250 | 70,000 | (56,750) | 100,000 |
| Miscellaneous Revenue | 1,950 | 10,170 | - | 10,170 | - |
| Total Income | \$ 1,950 | \$ 2,216,787 | \$ 2,258,930 | \$ (42,143) | \$ 3,345,750 |
| Expenses | | | | | |
| RFC Editor | \$ 76,511 | \$ 729,968 | \$ 736,236 | 6,268 | \$ 893,000 |
| IETF Secretariat & Meeting (AMS) | 148,000 | 1,481,416 | 1,490,000 | 8,584 | 1,788,000 |
| Other Secretarial Expenses | - | - | - | - | - |
| Variable Managed Meeting Costs | 2,987 | 587,437 | 603,653 | 16,216 | 923,072 |
| Meeting Space | - | 156,704 | 188,000 | 31,296 | 228,000 |
| Other Meeting Expenses | 24,874 | 127,756 | 102,866 | (24,890) | 154,200 |
| NOC Expenses | - | 342,500 | 391,500 | 49,000 | 554,000 |
| IASA Support (incl. IAD expenses & salary) | 23,574 | 275,183 | 274,570 | (613) | 333,586 |
| IETF Support | - | 20,458 | 26,166 | 5,708 | 35,250 |
| IAB Support | - | 13,633 | 29,500 | 15,867 | 40,250 |
| IRTF Support | 2,087 | 3,287 | 6,666 | 3,379 | 10,000 |
| Independent Submissions Editor | - | 8,135 | 13,334 | 5,199 | 20,000 |
| Special Projects | - | 4,993 | 37,500 | 32,507 | 50,000 |
| NomCom Support | - | 3,699 | 6,666 | 2,967 | 10,000 |
| IETF Trust Expenses | 8,154 | 35,577 | 29,570 | (6,007) | 35,500 |
| Transition Expenses | - | - | - | - | - |
| IT Maintenance | 18,220 | 45,750 | 50,000 | 4,250 | 75,000 |
| VAT | - | 136,429 | - | (136,429) | - |
| VAT Recovery | - | 24,699 | - | (24,699) | - |
| G&A/Governance (Indirect) | 10,417 | 104,167 | 104,170 | 3 | 125,000 |
| Total Expenses | \$ 314,824 | \$ 4,101,791 | \$ 4,090,397 | \$ (11,394) | \$ 5,274,858 |
| ISOC Direct Contribution excl. development | \$ (312,874) | \$ (1,885,004) | \$ (1,831,467) | \$ (53,537) | \$ (1,929,108) |
| IT Tools Development | 14,010 | 82,457 | 215,000 | 146,553 | 300,000 |
| ISOC Direct Contribution incl. development | \$ (326,884) | \$ (1,953,451) | \$ (2,046,467) | \$ 93,016 | \$ (2,229,108) |