

Internet Society
IETF Statement of Activity

May 2009

| | <u>MAY ACTL</u> | <u>YTD ACTL</u> | <u>YTD BDGT</u> | <u>YTD VAR</u> | <u>ANNL BDGT</u> |
|---|------------------|--------------------|--------------------|--------------------|--------------------|
| Revenue | | | | | |
| Meeting Revenue | | | | | |
| IETF Registrations | \$59,633 | \$812,950 | \$883,200 | (\$70,250) | \$2,481,900 |
| Hotel Commissions | \$0 | \$67,175 | \$69,000 | (\$1,825) | \$155,250 |
| Total Meeting Revenue | <u>\$59,633</u> | <u>\$880,125</u> | <u>\$952,200</u> | <u>(\$72,075)</u> | <u>\$2,637,150</u> |
| Sponsorship Revenue | | | | | |
| ISOC's IETF Sponsorships | \$0 | \$30,000 | \$85,000 | (\$55,000) | \$605,000 |
| NOC Sponsorships | \$0 | \$130,000 | \$130,000 | \$0 | \$265,000 |
| Total Sponsorship Revenue | <u>\$0</u> | <u>\$160,000</u> | <u>\$215,000</u> | <u>(\$55,000)</u> | <u>\$870,000</u> |
| New/Miscellaneous Revenue | | | | | |
| Miscellaneous Revenue | \$0 | \$15,761 | \$0 | \$15,761 | \$115,000 |
| Total New/Miscellaneous Rev | <u>\$0</u> | <u>\$15,761</u> | <u>\$0</u> | <u>\$15,761</u> | <u>\$115,000</u> |
| Total Revenue | <u>\$59,633</u> | <u>\$1,055,886</u> | <u>\$1,167,200</u> | <u>(\$111,314)</u> | <u>\$3,622,150</u> |
| Expenses | | | | | |
| RFC Services | | | | | |
| RFC Editor | \$50,394 | \$248,101 | \$291,375 | \$43,274 | \$699,300 |
| Copy Editor | \$425 | \$2,300 | \$12,500 | \$10,200 | \$30,000 |
| Total RFC Services | <u>\$50,819</u> | <u>\$250,401</u> | <u>\$303,875</u> | <u>\$53,474</u> | <u>\$729,300</u> |
| Secretariat, Meeting & IT Svcs | | | | | |
| IETF Secretariat & Mtig (AMS) | \$128,625 | \$637,000 | \$640,833 | \$3,833 | \$1,538,000 |
| Other Secretariat Expenses | \$0 | \$747 | \$5,000 | \$4,253 | \$21,000 |
| Total Secretariat, Meeting & IT Svcs | <u>\$128,625</u> | <u>\$637,747</u> | <u>\$645,833</u> | <u>\$8,087</u> | <u>\$1,559,000</u> |
| Meeting Expenses | | | | | |
| Variable Managed Meeting Costs | \$15,000 | \$254,358 | \$506,800 | \$252,442 | \$1,152,800 |
| Other Meeting Expenses | \$1,498 | \$47,257 | \$53,300 | \$6,043 | \$549,200 |
| NOC Expenses | \$0 | \$129,912 | \$130,000 | \$88 | \$265,000 |
| General Meeting Contingency | \$0 | \$0 | \$0 | \$0 | \$50,000 |

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|--|--------------------|--------------------|--------------------|------------------|----------------------|
| Total Meeting Expenses | \$16,498 | \$431,528 | \$690,100 | \$258,572 | \$2,017,000 |
| IASA, IETF, IAB, NomCom Support | | | | | |
| IASA Support | \$28,156 | \$113,326 | \$140,850 | \$27,524 | \$358,700 |
| IETF Support | \$2,597 | \$12,664 | \$36,833 | \$24,169 | \$89,250 |
| IAB Support | \$25 | \$7,034 | \$21,417 | \$14,382 | \$54,250 |
| Tools | \$35 | \$2,633 | \$10,000 | \$7,367 | \$35,000 |
| NomCom Support | \$794 | \$794 | \$11,667 | \$10,873 | \$27,500 |
| Total IASA, IETF, IAB, NomCom | \$31,607 | \$136,452 | \$220,767 | \$84,315 | \$564,700 |
| IETF Trust Expenses | | | | | |
| IETF Trust Expenses | \$4,511 | \$26,013 | \$16,183 | (\$9,830) | \$33,100 |
| Total IETF Trust Expenses | \$4,511 | \$26,013 | \$16,183 | (\$9,830) | \$33,100 |
| Miscellaneous | | | | | |
| Transition Expenses | \$0 | \$0 | \$0 | \$0 | \$75,000 |
| G&A/Governance (Indirect) | \$8,167 | \$40,834 | \$40,833 | \$0 | \$98,000 |
| Total Miscellaneous | \$8,167 | \$40,834 | \$40,833 | \$0 | \$173,000 |
| Total Expenses | \$240,227 | \$1,522,974 | \$1,917,591 | \$394,618 | \$5,076,100 |
| NET SURPLUS/(DEFICIT) | (\$180,595) | (\$467,088) | (\$750,391) | \$283,303 | (\$1,453,950) |

*DEFICIT REPRESENTS INTERNET SOCIETY'S CONTRIBUTION TO IASA ACTIVITIES