

Internet Society
IETF Statement of Activity

October 2009

	<u>OCT ACTL</u>	<u>YTD ACTL</u>	<u>YTD BDGT</u>	<u>YTD VAR</u>	<u>ANNL BDGT</u>
Revenue					
Meeting Revenue					
IETF Registrations	\$452,334	\$1,981,036	\$1,744,425	\$236,611	\$2,481,900
Hotel Commissions	\$9,396	\$104,705	\$140,250	(\$35,545)	\$155,250
Total Meeting Revenue	<u>\$461,729</u>	<u>\$2,085,741</u>	<u>\$1,884,675</u>	<u>\$201,066</u>	<u>\$2,637,150</u>
Sponsorship Revenue					
ISOC's IETF Sponsorships	\$0	\$229,005	\$445,000	(\$215,995)	\$605,000
NOC Sponsorships	\$0	\$270,444	\$265,000	\$5,444	\$265,000
Total Sponsorship Revenue	<u>\$0</u>	<u>\$499,449</u>	<u>\$710,000</u>	<u>(\$210,551)</u>	<u>\$870,000</u>
New/Miscellaneous Revenue					
Miscellaneous Revenue	\$2,965	\$18,726	\$80,000	(\$61,274)	\$115,000
Total New/Miscellaneous Rev	<u>\$2,965</u>	<u>\$18,726</u>	<u>\$80,000</u>	<u>(\$61,274)</u>	<u>\$115,000</u>
Total Revenue	<u>\$464,695</u>	<u>\$2,603,917</u>	<u>\$2,674,675</u>	<u>(\$70,758)</u>	<u>\$3,622,150</u>
Expenses					
RFC Services					
RFC Editor	\$99,118	\$562,525	\$582,750	\$20,225	\$699,300
Copy Editor	\$350	\$5,300	\$25,000	\$19,700	\$30,000
Total RFC Services	<u>\$99,468</u>	<u>\$567,825</u>	<u>\$607,750</u>	<u>\$39,925</u>	<u>\$729,300</u>
Secretariat, Meeting & IT Svcs					
IETF Secretariat & Mtig (AMS)	\$128,625	\$1,280,125	\$1,281,667	\$1,542	\$1,538,000
Other Secretariat Expenses	\$27,807	\$55,738	\$15,500	(\$40,238)	\$21,000
Total Secretariat, Meeting & IT Svcs	<u>\$156,432</u>	<u>\$1,335,863</u>	<u>\$1,297,167</u>	<u>(\$38,697)</u>	<u>\$1,559,000</u>
Meeting Expenses					
Variable Managed Meeting Costs	\$190,169	\$536,373	\$911,300	\$374,927	\$1,152,800
Other Meeting Expenses	\$9,080	\$440,800	\$359,700	(\$81,100)	\$549,200
NOC Expenses	\$2,500	\$191,712	\$265,000	\$73,288	\$265,000
General Meeting Contingency	\$0	\$0	\$0	\$0	\$50,000

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Total Meeting Expenses	\$201,749	\$1,168,886	\$1,536,000	\$367,114	\$2,017,000
IASA, IETF, IAB, NomCom Support					
IASA Support	\$16,679	\$225,010	\$296,100	\$71,090	\$358,700
IETF Support	\$488	\$18,086	\$73,667	\$55,581	\$89,250
IAB Support	\$0	\$7,044	\$42,833	\$35,789	\$54,250
Tools	\$0	\$2,633	\$25,000	\$22,367	\$35,000
NomCom Support	\$0	\$794	\$22,333	\$21,540	\$27,500
Total IASA, IETF, IAB, NomCom	\$17,167	\$253,568	\$459,933	\$206,366	\$564,700
IETF Trust Expenses					
IETF Trust Expenses	\$2,669	\$39,894	\$28,267	(\$11,627)	\$33,100
Total IETF Trust Expenses	\$2,669	\$39,894	\$28,267	(\$11,627)	\$33,100
Miscellaneous					
Transition Expenses	\$50,000	\$50,625	\$15,000	(\$35,625)	\$75,000
G&A/Governance (Indirect)	\$8,167	\$81,667	\$81,667	\$0	\$98,000
Total Miscellaneous	\$58,167	\$132,292	\$96,667	(\$35,625)	\$173,000
Total Expenses	\$535,651	\$3,498,328	\$4,025,783	\$527,456	\$5,076,100
NET SURPLUS/(DEFICIT)	(\$70,956)	(\$894,411)	(\$1,351,108)	\$456,698	(\$1,453,950)

*DEFICIT REPRESENTS INTERNET SOCIETY'S CONTRIBUTION TO IASA ACTIVITIES