

Internet Society
IETF Statement of Activity

September 2009

	<u>SEP ACTL</u>	<u>YTD ACTL</u>	<u>YTD BDGT</u>	<u>YTD VAR</u>	<u>ANNL BDGT</u>
Revenue					
Meeting Revenue					
IETF Registrations	\$113,325	\$1,528,702	\$1,744,425	(\$215,723)	\$2,481,900
Hotel Commissions	<u>\$21,591</u>	<u>\$95,310</u>	<u>\$140,250</u>	<u>(\$44,940)</u>	<u>\$155,250</u>
Total Meeting Revenue	<u>\$134,916</u>	<u>\$1,624,012</u>	<u>\$1,884,675</u>	<u>(\$260,663)</u>	<u>\$2,637,150</u>
Sponsorship Revenue					
ISOC's IETF Sponsorships	\$0	\$229,005	\$445,000	(\$215,995)	\$605,000
NOC Sponsorships	<u>\$140,444</u>	<u>\$270,444</u>	<u>\$265,000</u>	<u>\$5,444</u>	<u>\$265,000</u>
Total Sponsorship Revenue	<u>\$140,444</u>	<u>\$499,449</u>	<u>\$710,000</u>	<u>(\$210,551)</u>	<u>\$870,000</u>
New/Miscellaneous Revenue					
Miscellaneous Revenue	<u>\$0</u>	<u>\$15,761</u>	<u>\$80,000</u>	<u>(\$64,239)</u>	<u>\$115,000</u>
Total New/Miscellaneous Rev	<u>\$0</u>	<u>\$15,761</u>	<u>\$80,000</u>	<u>(\$64,239)</u>	<u>\$115,000</u>
Total Revenue	<u>\$275,360</u>	<u>\$2,139,222</u>	<u>\$2,674,675</u>	<u>(\$535,453)</u>	<u>\$3,622,150</u>
Expenses					
RFC Services					
RFC Editor	\$53,096	\$463,407	\$524,475	\$61,068	\$699,300
Copy Editor	<u>\$850</u>	<u>\$4,950</u>	<u>\$22,500</u>	<u>\$17,550</u>	<u>\$30,000</u>
Total RFC Services	<u>\$53,946</u>	<u>\$468,357</u>	<u>\$546,975</u>	<u>\$78,618</u>	<u>\$729,300</u>
Secretariat, Meeting & IT Svcs					
IETF Secretariat & Mtig (AMS)	\$128,625	\$1,151,500	\$1,153,500	\$2,000	\$1,538,000
Other Secretariat Expenses	<u>\$0</u>	<u>\$27,931</u>	<u>\$13,500</u>	<u>(\$14,431)</u>	<u>\$21,000</u>
Total Secretariat, Meeting & IT Svcs	<u>\$128,625</u>	<u>\$1,179,431</u>	<u>\$1,167,000</u>	<u>(\$12,431)</u>	<u>\$1,559,000</u>
Meeting Expenses					
Variable Managed Meeting Costs	\$0	\$346,205	\$911,300	\$565,095	\$1,152,800
Other Meeting Expenses	\$2,891	\$431,720	\$353,200	(\$78,520)	\$549,200
NOC Expenses	\$0	\$189,212	\$265,000	\$75,788	\$265,000
General Meeting Contingency	\$0	\$0	\$0	\$0	\$50,000

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Total Meeting Expenses	\$2,891	\$967,137	\$1,529,500	\$562,363	\$2,017,000
IASA, IETF, IAB, NomCom Support					
IASA Support	\$21,613	\$208,331	\$266,050	\$57,719	\$358,700
IETF Support	\$1,476	\$17,598	\$69,500	\$51,902	\$89,250
IAB Support	\$0	\$7,044	\$40,750	\$33,706	\$54,250
Tools	\$0	\$2,633	\$25,000	\$22,367	\$35,000
NomCom Support	\$0	\$794	\$20,250	\$19,456	\$27,500
Total IASA, IETF, IAB, NomCom	\$23,089	\$236,401	\$421,550	\$185,149	\$564,700
IETF Trust Expenses					
IETF Trust Expenses	\$2,791	\$37,225	\$25,850	(\$11,375)	\$33,100
Total IETF Trust Expenses	\$2,791	\$37,225	\$25,850	(\$11,375)	\$33,100
Miscellaneous					
Transition Expenses	\$0	\$625	\$0	(\$625)	\$75,000
G&A/Governance (Indirect)	\$8,167	\$73,500	\$73,500	\$0	\$98,000
Total Miscellaneous	\$8,167	\$74,125	\$73,500	(\$625)	\$173,000
Total Expenses	\$219,509	\$2,962,677	\$3,764,375	\$801,698	\$5,076,100
NET SURPLUS/(DEFICIT)	\$55,851	(\$823,455)	(\$1,089,700)	\$266,245	(\$1,453,950)

*DEFICIT REPRESENTS INTERNET SOCIETY'S CONTRIBUTION TO IASA ACTIVITIES