

Special IAOC Call 10:00 AM EDT, Thursday, August 30, 2007

Participants:

Lynn St. Amour	[not present]
Fred Baker	[not present]
Bob Hinden	[present]
Russ Housley	[present]
Ed Juskevicius	[present]
Olaf Kolkman	[not present]
Kurtis Lindqvist	[present; Chair]
Ray Pelletier	[present]
Jonne Soininen	[present]
Marshall Eubanks	[scribe]
Greg Kapfer	[guest; CFO, ISOC]

Agenda for the Special IAOC Call 10:00 AM EDT, Thursday, August 30, 2007

* The purpose of the IAOC call Thursday at 10:00 AM ET is to take action on the following questions. To offset the 2007 budget revenue shortfall of \$220k (and possibly \$330k):

1. Shall the Vancouver registration fee be increased by \$100 (including students) to raise approximately \$120k
2. Shall the IAOC call for community contributions of \$110k?
3. Shall the IAOC signal the ISOC Board that additional direct contributions of \$100k to \$210k may be needed this FY?

Resolving the registration fee on August 30 will enable registration for Vancouver to open the following week, 3 plus months before IETF 70, and will be timely for the ISOC Board.

The Chair noted that a quorum was present.

The IAD explained the agenda, noting that the Budget Subcommittee has reached consensus to raise the registration fee for Vancouver. A draft announcement has been circulated. Action is needed on an additional proposal to raise \$ 110,000 in sponsorship revenues in the next 60 days.

The year-end forecast, with 1200 participants for Vancouver, yields a shortfall of \$180,000. There is also an expectation of a \$ 100,000 shortfall for the welcome receptions for the year.

There have been discussions with ISOC about their interest in covering a potential \$60,000 shortfall in host NOC contributions for IETF-70.

The committee had a detailed discussion on where the predicted 2007 revenue shortfalls (of between \$220,000 and \$330,000) were coming from. The IAD suggested that raising the Vancouver meeting fee by \$100 should generate \$120,000 in new revenues for 2007, thereby covering a significant portion of this year's shortfall. The IAD also suggested not outsourcing the NOC if no appropriate sponsorship is forthcoming. The IAD explained the possibility of trying to negotiate out of the welcoming reception fee.

The IAD asked for feedback on raising the student registration fee from \$150 to \$250.

Bob Hinden noted that there appears to be little choice in the short term, although he also expressed concern about raising the fee without a full public explanation.

Jonne Soininen expressed concern about the amount of time available to process the information.

The IAOC discussed that the immediate question is what to do with the fees for the Vancouver meeting, while a longer term discussion is how to determine fees for 2008.

Ed Juskevicius noted that the email which explains the fee increases is very important.

The Chair noted that it is not currently known whether it will be possible to lower the fee again in the future. He also raised the question of how to minimize costs in the future. He suggested that these issues need to be dealt with in the announcement.

The IAOC discussed the issue of selecting locations that are more likely to secure large attendances. They also discussed the concern that revenues may fall if the fees are increased.

The IAOC also discussed the merits of comparing IETF meeting fees with IEEE 802 meeting fees.

The IAOC discussed how to communicate the relationship between sponsorships and fees. There was also a discussion of the role of ISOC in securing sponsorship.

The IAD moved that the Vancouver meeting fee be increased by \$100. This was seconded and the IAOC unanimously accepted the motion.

IAD explained that the announcement could be made within a week, with registration to open soon thereafter.

The meeting adjourned at 11:02 AM EDT